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Department of Agriculture

Foreign Agricultural Service

Circular Series

Review

Horticultural Products

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The value of U.S. exports of horticultural products shipped to offshore destinations (destinations other than Canada\*) during June, 1987 totaled \$204 million, a 24 percent increase over the 1986 level. This is the 9th consecutive month exports have exceeded the corresponding period of a year earlier. The products registering the largest increases were sweet cherries, grapes, raisins, orange and grape juice concentrate, and almonds. Slight declines in the export of melons and canned fruit were recorded. Almond movement has begun to pick up in response to declining prices caused by the expectation of a bumper crop in 1987/88. Almond prices, however, still remain well above 1986 levels. Japan and the European Community (EC) remained strong markets for U.S. horticultural products with June export totals to these destinations 40 percent and 15 percent higher than last year, respectively.

(\* Canada is excluded because U.S. export data to Canadian destinations are not accurate. Many export shipments to Canada are not counted.)

For further information on items in this circular, contact the Horticultural and Tropical Products Division, (202) 447-6590. All measures not otherwise noted are metric. One kilogram (kg) = 2.2046 lbs., 1 metric ton = 2,204.62 lbs., 1 liter = 0.2642 gallon, 1 hectoliter = 26.42 gallons, 1 hectare (ha) = 2.471 acres.

#### UPDATE

#### General Developments

--Mexico recently published new labeling regulations for imported agricultural and food products. Products of foreign origin sold in Mexico must have a "counter label" which includes the product name, importer firm name and address, country of origin, net contents, any warning notices necessary, and handling or storage instructions.

--Caribbean Basin Initiative (CBI) beneficiary countries are attempting to upgrade their horticultural product marketing infrastructures so as to take greater advantage of their duty-free access to the U.S. market. The Food and Agriculture Organization of the United Nations (FAO) began a project in August 1986, which seeks to improve horticultural marketing infrastructures in the seven island countries of the Eastern Caribbean: St. Lucia, St. Vincent, Dominica, Barbados, St. Christopher/Nevis, Antigua, and Grenada. The project recently received \$297,000 in additional funding from the Arab Agfund, to be used for market access infrastructure improvement and training for 5,000 small farmers. The Agfund was established in 1981 by Saudi Arabia, Iraq, Kuwait, United Arab Emirates, Qatar, Bahrain, and Oman. The Eastern Caribbean accounted for \$1.4 million of the total \$170.2 million in U.S. horticultural product imports from CBI beneficiary countries in 1986.

--South Korea removed a number of items from its import surveillance list. Importation of commodities on the surveillance list are monitored to ensure price protection for local producers, with import licenses being restricted when supplies become too plentiful. Commodities removed from the surveillance list will still require import licenses and may still be restricted, although with less frequency. Various styles of processed bamboo shoots were removed from the import surveillance list on July 1, 1987. Further items scheduled to be removed from the surveillance list on January 1, 1988, include:

Bracken, frozen
Potatoes, frozen
Garlic, frozen
Bracken in temporary preservative
Garlic in temporary preservative
Mushrooms, "song-ee" type
Garlic, dried, dehydrated
Onions, dried, dehydrated
Bracken, dried, dehydrated
Fruits preserved by freezing
Dates, Korean type
Ginger
Beet sugar and cane sugar
Fruit preserved by freezing, containing added sugar

The United States exported \$13.6 million of horticultural products to South Korea in 1986, down from \$15.8 million the previous year.

--The Government of Mexico eliminated import permit requirements for some horticultural products as of July 21, 1987. The following products no longer require import permits:

CATEGORY	ITEM	AD VALOREM IMPORT TARIFF
06.03.A.001	Fresh flowers	40%
06.03.A.999	Other flowers (cut flowers and flower buds	40%
07.01.A.006	Tomatoes, fresh or chilled	none
07.01.A.005	Onions, fresh or chilled	10%
07.01.A.008	Garlic, for sowing	none
07.01.A.999	Other vegetables, fresh or chilled	40%
07.05.A.004	Beans, for sowing	none
08.01.A.999	Dates, bananas, coconuts, (fresh or dried,	
	shelled or not)	40%
08.02.A.001	Citrus fruit, fresh or dried	20%
08.04.A.002	Dried grapes	40%
08.06.A.003	Quinces	33%
08.07.A.999	Other (stone fruit, fresh)	40%
08.08.A.001	Strawberries, fresh	33%
08.08.A.999	Other (berries, fresh)	20%
08.09.A.001	Other fruit, fresh	20%
08.10.A.001	Fruit, (whether or not cooked, preserved by	у
	freezing, not containing added sugar	40%
08.12.A.005	Peaches, unstoned	40%
08.12.A.006	Peaches, stoned	40%
08.12.A.007	Apples, dried	40%
08.12.A.008	Pears, dried	40%
20.07.A.001	Orange juice, of a specific density of less	S
	than 1.25 at 15 degrees Centigrade	40%
22.04.A.001	Grape must, in fermentation or with	
	fermentation arrested otherwise than by	
	addition of alcohol	20%

#### Citrus and Products

--Argentine exports of essential oils will be granted a 12.5 percent export subsidy. This results from the Argentine Government's decision to extend coverage of the recently implemented program of "tributary returns" to essential oils. The program is designed to return the indirect taxes already collected by the State on the inputs into finished export products. Lemon oil will be the principal citrus beneficiary of the export subsidy. Argentine lemon oil exports during calendar 1987 are projected at 900 tons, with 80-90 percent of all shipments destined for the United States. The export subsidy is exquivalent to approximately \$188 per ton based on an export price of approximately \$1,500 per ton, f.o.b., Buenos Aires.

--Australia will impose an anti-dumping duty against imports of Brazilian orange juice. The decision follows a final report from the Australian Customs Service (ACS) confirming that the Brazilian export price was below the cost of production and marketing. The duty will be equal to the amount, if any, by which the export price falls below \$1,200 per ton, f.o.b. port of shipment. Since Brazilian export price quotes at present are reported to be \$25 - \$50 per ton above this figure, a dumping duty would not be assessed.

Following a preliminary determination of dumping last November, the ACS set a "non-injurious" export price of \$1050 per ton, f.o.b. Santos, Brazil and had required importers to pay the difference between the actual price and the price set by the ACS. Australian imports of frozen concentrated orange juice during the December 1986 - May 1987 period totalled 1,068 tons, a 40 percent drop from the previous 5 months. Importer purchasing activity is not likely to accelerate rapidly following the latest dumping determination since the Australian industry generally is expecting orange juice prices to trend downward based on the expectation of a larger 1987 Brazilian orange crop.

#### Fresh Non-Citrus

--A pre-Christmas 1987 opening date for apple imports to Norway is unlikely due to a later than usual season and an expected bumper crop. Reports from the main apple producing areas indicate a crop substantially greater than normal. Apple production averaged 49,822 metric tons for the five years ending in 1986. The United States exported 2,146 tons of apples to Norway during the late opening 1985/86 season. U.S. apple exports to Norway usually are twice this quantity when imports are allowed before Christmas.

--Prospects for increased U.S. fresh fruit exports to France are slim despite an expected reduction in the French production potential of most fresh fruits other than apples in the next decade. A detailed study to assess likely changes in the domestic fruit production potential in the coming decade was conducted by the French Technical Center for Fruits and Vegetables (CTIFL). According to the projections, the bearing acreage of various fruits will change as follows: pears and cherries will decline strongly; apricots and plums will decline moderately; peaches and nectarines will remain stable. French production of pears, cherries, apricots and plums is not forecast to decline as dramatically as the decline in bearing acreage because of the increase of productivity in orchards planted in recent years.

The expected decrease in pear output may result in a fall in exports and offer opportunities for U.S. sales to other EC countries and Canada. About 90 percent of France's pear exports go to EC partners, with the remaining 10 percent going to other European countries, Canada, and the United States. About half of U.S. pear exports normally go to Canada, and two to six percent to the EC-12. France's import needs for most fresh fruits other than apples are likely to be supplied by neighboring EC countries, particularly Italy and Spain. Currently, these countries supply over 60 percent of France's pear imports with Southern Hemisphere countries filling in the remainder.

--Projected changes in the French apple crop could mean reduced competition for the United States in export markets. The French Technical Center for Fruits and Vegetables (CTIFL), in a recent study to assess changes in domestic apple production potential during the next decade, concluded that apple production potential is likely to be 18 percent smaller relative to 1982. The projected decline to about 1.6 million tons takes into account the probable progress in yields. In addition, the CTIFL study projects substantial changes in the varietal structure of the French apple crop with a significant drop in output of Golden Delicious and increased output of Granny Smith, Starcrimson, and minor red varieties. Golden Delicious and Granny Smith varieties account for 65 and 10 percent, respectively, of the current crop.

The United States and France are major competitors in the world apple trade, particularly in Middle East and Scandinavian markets. France is the leading world exporter of apples. During the 1985/86 season, France exported 653,500 tons of apples compared with 182,000 tons for the United States. Exports from the United States to Scandinavia have dropped steadily in recent years. Exports of 9,000 tons during 1985/86 represented less than half 1981/82 levels. Exports to the Middle East ranged between 36,000 and 48,000 tons in recent years but plummeted to 13,634 tons during 1985/86 due in part to reduced petroleum revenues and weakened demand. France's exports to both regions grew during the past two seasons, helped by more competitive prices, a broader market which includes countries such as Iraq and North and South Yemem, and an EC export subsidy.

Changes in the French apple crop could reduce competition with U.S. apples in export markets. The rising volumes of French Granny Smiths may, however, mean increased U.S. imports from France. U.S. apple imports from France consist mainly of Granny Smiths and have doubled in recent years. During 1985/86 the United States imported 15,821 tons of apples from France. In the spring of 1987, the Animal and Plant Health Inspection Service of the United States Department of Agriculture suspended the preclearance program in France, however, a new protocol has been established and the program is scheduled to resume in the fall.

--U.S. sweet cherry exports to Japan ran into trouble this season due to a surge in volume, poor quality and low prices. The 1987 cherry export season got off to an optimistic start with first time shipments of California cherries. Exports in May and June 1987 were 1,110 tons and 6,974 tons, respectively. California cherries sold quickly at profitable prices, thus importers awaited the arrival of Washington and Oregon cherries with enthusiasm. Disaster unfolded when the number of importers doubled to 60 and an early season for Northwest cherries prompted large surface shipments in order to delay arrival time to the July 1 opening date. Low prices, high levels of decay, and discarded product resulted in losses to importers estimated at \$13 million to \$20 million.

U.S. cherry exports to Japan ranged between 1,400 and 1,600 tons from 1982 to 1985 and surged to 3,318 tons in 1986. U.S. cherries from Oregon and Washington state are traditionally allowed into Japan after July 1 to avoid competition with the domestic crop. Ample supplies, good quality and low prices helped boost U.S. cherry exports to Japan in 1986.

Starting this year, however, the period of importation was lengthened to accommodate California cherries which reach the market in May and June. According to the U.S./Japan agreement, starting in 1987, U.S. cherries can enter Japan from May 25 through June 7 as well as after July 1. The importation period is to be lengthened each year until the removal of restrictions in 1992. Japan began liberalizing cherry imports from the United States in 1978. Japanese producers have changed their minds about the harmful effects of competition resulting from liberalization, and now believe that imports from the United States could help expand domestic consumption and serve the low end of the market.

--Canada's five apple producing provinces--Nova Scotia, New Brunswick, Quebec, Ontario and British Columbia--have agreed to participate with the federal government and apple growers in a tripartite stabilization program aimed at balancing the level of price support across apple growing regions. Under the plan, the federal government, the provinces, and growers will make equal contributions to a fund for permitting payments to growers when market prices fall below established support levels. The support price will be based on the Index Moving Average Price (IMAP). The IMAP will equal the historical 10-year average adjusted for inflation. The support price will be 85 percent of the IMAP. Canada is a net importer of apples and the U.S. is the major source. During 1985/86, U.S. apple exports to Canada were 55,269 tons and accounted for about 30 percent of total U.S. apple exports.

--Avocados from Mexico transiting the United States to foreign countries have been restricted by the Animal and Plant Health Inspection Service (APHIS). In the past, permits were issued by APHIS allowing shipments from Mexico of avocados in sealed containers or trailers to be shipped through certain areas of the United States bound for certain ports for export to Japan. However, an interim rule published in the Federal Register on July 23, 1987, prohibits shipments of avocados from Mexico through areas in western and southeastern United States. The requirements under this new section are aimed at preventing injurious plant pests that might be carried by Mexican avocados from being introduced into the United States.

#### Dried Fruit and Treenuts

--Turkey will raise the grower support price for 1987 crop raisins to 570 liras per kilogram, 42.5 percent above last year's 400 liras per kilo (basis standard #9 sultanas). While the inflation rate for 1987 is not yet known, past support price increases have generally been held to less than the country's apparent rate of inflation, making Turkish sultanas very competitive on the world market.

Turkish sultana producers were dissatisfied with the increase, citing high and rising input costs. However, depending on the rate of inflation projected, support prices could produce returns 2 to 3 cents per pound higher in real terms than last year.

At 570 liras, the equivalent of 29 to 30 cents per pound, Turkish sultana support prices are well below the Minimum Import Prices (MIP) the Commission of the the European Community (EC) has proposed for raisins imported from third countries during marketing year 1987/88 which begins September 1, 1987.

The Commission has proposed a two-tier system which, if accepted, would set the new MIP at 47 cents per pound for bulk, and at 53 cents per pound for packaged raisins (based on August 7, 1987 exchange rates).

Raisin prices in Turkey are supported by the marketing activities of TARIS, the Union of Agricultural Marketing Cooperatives. If world raisin prices are strong during 1987/88, the amount of sultanas available to TARIS at the support price may be less than the 30,000 tons it expects to purchase.

--Tunisia's 1987/88 almond harvest is forecast at 16,100 tons shelled basis, up 8 percent from last season's crop of 15,000 tons. The U.S. Agricultural Trade Officer in Tunis attributes the increase to favorable weather conditions, as the number of bearing almond trees has remained constant. Tunisia exported \$10.2 million worth of almonds in 1986/87, up from \$0.83 million in 1985/86. The main markets were France, 1,453 tons, and Algeria, 1,076 tons. Despite being a net exporter Tunisia imported 174 tons of specialty almonds in 1986/87, of which 100 tons, valued at \$157,200, were from the United States.

#### Other Processed Fruits

--The European Community has announced its subsidy scheme for canned fruit and tomato products for the 1987/88 marketing year. The scheme sets minimum grower prices (MGP) which processors must pay in order to receive subsidy payments on processed products. In effect, the net cost of raw material for processors is the difference between the MGP and the subsidy, after adjusting for the yield of final product from raw ingerdients. The scheme is announced in European Currency Units (ECU), then converted to member countries' currencies with special "green" rates. See tables in the statistical section of this circular.

The MGP for canned peaches was cut 8 percent and the subsidy cut almost 2 percent, reducing the effective net cost of peaches to processors by 14 percent in ECU terms for the EC-9, and even more for Greece, which finally has been fully "tapered in" to the EC system. However, because of exchange rate adjustments the net cost of peaches when measured in dollars is up a few percent. The MGP for pears was cut by a smaller amount and the subsidy virtually unchanged. The net cost in dollars also increased slightly. The scheme for canned cherries has been eliminated. However, a minimum import price (MIP) for processed cherries introduced in 1985 remains in effect.

For tomato paste, the biggest change is for Greece, where the effective net cost to processors in dollars is up about a third. The net cost for Italy is up about 5 percent. For non-whole peeled tomatoes, which includes wedged and diced products, the effective net cost in dollars for Italy is up about 10 percent. But for whole peeled tomatoes—both Roma and San Marzano varieties—the subsidy was increased substantially, so that despite the strength of the lira the net cost in dollars for Italian processors is lowered by about 10 percent.

Spain and Portugal in their second season of EC membership, are being "tapered in" to the schemes. Spanish processors' net cost in dollar terms of tomatoes are up sharply while the cost for peaches and pears are up 2 percent.

#### UPDATE

The scheme for canned fruit in syrup was the subject of a U.S. complaint to the GATT. The dispute was settled by a December 1985 agreement, in which the Community promised to reduce the subsidy on canned peaches by 25 percent for the 1986/87 marketing year, and to set the level of aid "so as not to subsidize processing" in subsequent years. Although the reduction in the peach subsidy for this season is token, the strength of the European currencies has resulted in an increase in dollar net cost of 24 percent for Greece and 48 percent for Italy since the 1985/86 agreement.

#### Vegetables

--Japan's Ministry of Agriculture, Forestry and Fisheries (MAFF) released its first official estimate for the 1987 Hokkaido onion crop, putting it at 502,600 tons. This represents a decline of 4 percent from the record 522,400 tons harvested last year, though it is still considerably larger than the five-year (1982-1986) average of 449,000 tons.

The size of the Hokkaido onion crop, normally harvested during August and September, is the major factor in determining the volume of Japan's onion imports during the following 6 or 7 months. Since a large Hokkaido crop is currently anticipated, Japanese onion importers generally are expecting onion import requirements to be relatively low during the coming fall and winter. Japan's onion imports during the 3 previous marketing years (July-June) were as follows:

JAPAN: IMPORTS OF ONIONS

OTHERS 50,682 26,269 27,115	ORIGIN	1984/85	1985/86	1986/87
	OTHERS	50,682	26,269	14,081 27,115 41,196

Source: Customs Bureau, Ministry of Finance

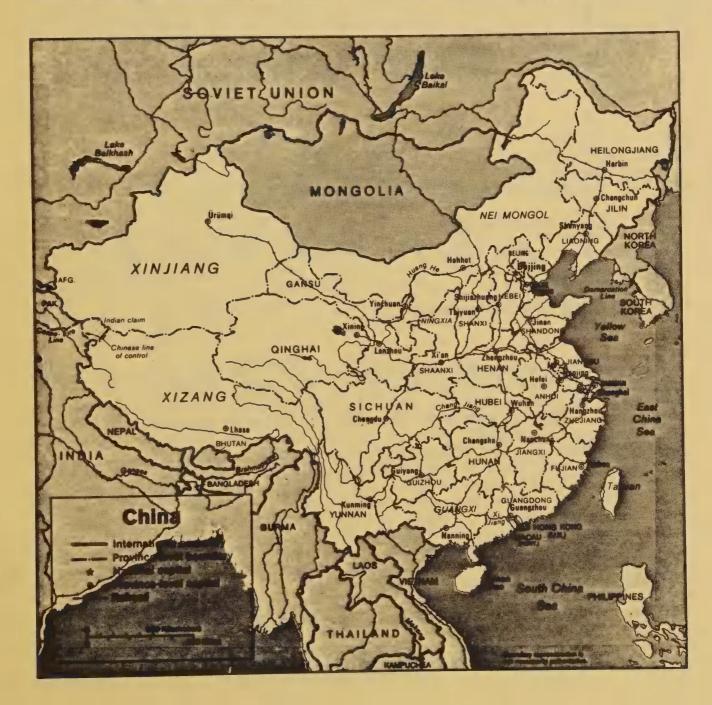
The MAFF production estimate is based on growing conditions as of July 20. Since that time, the weather in Hokkaido has been somewhat less favorable, ie., low temperatures and more rain, especially during the first week of August. Nevertheless, domestic onion wholesale prices have been very low in recent weeks, reflecting ample supplies of onions produced in other areas of Japan. According to MAFF, the wholesale prices in Tokyo from late June to mid-July averaged 45 yen per kilogram, or almost half of the 87 yen per kilogram average of the corresponding period one year ago.

#### Nursery Products

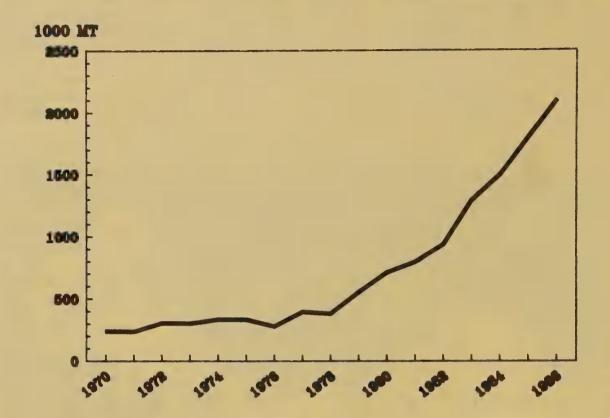
--The French Inter-professional Committee for Horticulture and ornamental plants is sponsoring a horticultural show April 29 through May 9, 1988, in Lyon, France. The show, "Floralyon" is expected to attract 400,000 international visitors and will feature a wide variety of national and international exhibitors. For further information contact SEPAL, Societe d'Exploitation du Parc des Expositions de Lyon, B.P. 87-69683 CHASSIEU CEDEX-FRANCE, Tel. 72 22 33 34, Telex 375425, Telecopieur: 72 22 32 70.

#### CHINA'S CITRUS BOOM

China's citrus industry is undergoing a period of rapid growth which is likely to stretch into the next century. Citrus production has grown from 240,000 metric tons in 1970 to 2.1 million tons in 1986. Citrus varieties being produced have expanded beyond the traditional mandarins into navels and Valencias. While citrus processing remains concentrated in canned mandarin sections, a number of small juice facilities have been constructed over the last few years. Fresh exports are hampered by poor post-harvest handling and overburdened transportation facilities. Canned mandarin sections remain competitive on the world market, but orange juice concentrate is far too costly given the domestic price of fruit and high processing costs.



### CHINA: CITRUS PRODUCTION 1970-86



SOURCE: PRC State Statistical Bureau

Reforms to the Production and Marketing System: The key factors behind the expansion of citrus production were the reforms in the agricultural production and marketing system (For a more thorough discussion of these reforms see "China Fruit and Vegetables", Horticultural Products Review, August, 1985). The Production Responsibility System (PRS), begun in 1978, put basic decision—making on land utilization and crop production into the hands of the farm family. Under the PRS, the family signs a land contract with its village to farm one or more pieces of land. The family may plant whatever it believes will give the best return, although there are various incentives and strictures, especially in grain deficit areas, to maintain or expand food grain production. Land contracts can be inherited and, for orchards, have a duration of at least 15 years. There are some indications that these contracts can be held in perpetuity. These reforms have lead to increased plantings of citrus and better orchard care.

In 1984, citrus was reclassified from Marketing Category II to Marketing Category III. As a Category III commodity, citrus can be sold to any buyer, whereas previously growers were forced to sell to the state-owned Provincial Ministry of Commerce Fruit and Vegetable Companies.

A number of new buyers entered the market, including Fruit and Vegetable Companies from other provinces and large municipalities, large factories and even private individuals. With substantial unsatisified demand for citrus in major urban areas, this increased competition caused significant price increases, despite the rapid growth of production. For example, in Sichuan province, the average price received by growers for citrus increased from 0.40 RMB (renminbi) per kilogram in 1980 to 1.0 RMB in 1986 (in 1986, 3.19 RMB=\$1.00).

Trends in Production: Increased plantings began in the early 1970's, as the Cultural Revolution wound down. Under Chairman Mao Zedong, the goal of grain self-sufficiency drove most production decisions in the centrally-controlled economy. However many areas were unsuited for grain despite strenuous efforts at terracing and irrigation. Some local and provincial officials realized that the hilly country of Sichuan and the Southeastern provinces could be best utilized for citrus. Their early efforts created the base on which the rapid expansion in acreage, which began in the late 1970's and early 1980's, has been built. For example, near Leshan, in Sichuan province, the ridgelines are covered with citrus for kilometers.

Citrus production has almost tripled since 1982 and could triple again by the year 2000. Approximately 60 percent of current acreage is non-bearing and much of the bearing acreage has not reached full maturity. Acreage increases continue. In Zhejiang province, for example, the area planted is slated to increase from 74,000 ha. in 1985 to 100,000 ha. in 1990.

Sichuan province accounts for approximately one-third of Chinese citrus production. Traditionally farmers in the Chongqing region grew citrus along the borders of their fields. Often, as the trees grew to shade the crops, they would replant the whole field to citrus. In the newly developed growing areas south of Chengdu and in the more traditional areas, groves cover the hillsides. Primitive but functional irrigation and pesticide spray systems are used to maintain production.

CHINA: CITRUS PRODUCTION BY PROVINCE, 1982-86 (Quantity in 1,000 Metric Tons)

Province	1982	1984	1986	Percent Change 1982 to 1986
Sichuan	234	458	750	321
Guangdong	120	267	300	250
Zhejiang	121	179	300	248
Hunan	79	210	275	348
Guangxi	105	147	150	143
Fujian	46	85	120	261
Jiangxi	44	56	90	205
Hubei	22	58	84	382
Others	27	40	50	185
TOTAL	798	1,500	2,119	266

SOURCE: PRC State Statistical Bureau for 1982 & 1984 China State Radio Report for 1986 Sichuan, with its lack of high winds, is one of the best regions in China to grow the heavier sweet oranges, i.e., navels and Valencias, in contrast to the windy coastal provinces of Guangdong, Fujian and Zhejiang where the traditional mandarin production is dominant. The Washington and the Robertson are the two major navel varieties. The Chinese have developed the Jin Valencia which they feel has very good potential as a juice orange. The Jin is grown in Guangdong, Guangxi and the inland provinces. The Hamlin orange is also grown.

Cultivation of navel and Valencia oranges has become more important as China looks to export more of its burgeoning citrus production. For example, in Hubei province, orange acreage increased from 10 percent of citrus area to 35 percent between 1980 and 1985. Reports indicate that approximately 30 percent of Chinese citrus acreage is devoted to orange production; 65 percent to mandarin; and the remaining 5 percent to pomelo, lemon, grapefruit, and kumquats. While these proportions presently match the relative production of each variety, as new sweet orange plantings mature they are likely to reach 40-50 percent of total production.

A major constraint on increased production of new or improved varieties is the lack of production of high quality nursery stock. Often new acreage is planted with poor quality material from local nurseries. In some areas this perpetuates the cultivation of mandarin and Chinese orange varieties which may not be appropriate for either juice production or fresh exports.

Harvesting, Post Harvest Handling and Domestic Marketing: The timing of the harvest places an important constraint on the development of marketing and processing in China. Citrus often is harvested early or upon reaching maturity. Fear of theft and freezes work against on-tree storage of fruit which is common in other countries. The risk of theft may have been increased by the changeover to the PRS and the emphasis on one-child families. Under collective agriculture, there was labor available to protect the groves. With small families and weakened ties with fellow villagers, such labor probably is not available.

Early harvesting places a tremendous strain on the post-harvest handling and marketing system. This strain is compounded by the fact that whole counties are often planted with the same variety and, therefore, the infrastructure must handle the whole crop over a short period of time. The Chinese are trying to overcome this by obtaining different maturing strains of the same variety. The constraint on nursery stock production may prevent a near-term solution.

The Chinese also look to increased fruit storage as a solution to their early harvest problem. Fruit is traditionally stored in stone or brick buildings or underground cellars with good air circulation. The fruit is placed in sealed plastic bags which help to preserve moisture and thus maintain fruit quality over relatively long periods of time.

Refrigerated storage is being considered at orange juice plants in order to lengthen the operating season. This is a relatively high cost solution, especially considering the severe electricity shortages which many areas in China suffer. However, extractors and evaporators are paid for with scarce foreign exchange while much of the equipment and materials used in the storage facilities can be purchased domestically.

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Modern packing facilities are rare and usually reserved for exports. Grading and packing usually take place in the grove. Fruit is packed in bamboo baskets. Grading is haphazard and usually is based on size alone. Fruit destined for the domestic market is not washed and waxed. Fruit is often damaged in transit due to the sharp edges of the bamboo, although sometimes straw is used as padding. Fruit destined for export markets reaches the packing shed after 1-3 days, where it is washed, waxed, graded, and repacked in cardboard cartons.

Transportation facilities are, for the most part, primitive. The dirt and gravel roads which predominate are often in poor condition. Inter-provincial transport is made difficult because motor fuel ration coupons are issued only for redemption within a specific province, except for large state corporations and the military. Local transportation is by truck and long distance by rail, although some river transport also is used. Sichuan, the major citrus-growing area, is distant from markets in the Northeast. Because of the overtaxed rail system and an almost complete lack of refrigerated railcars for transport to domestic markets, fruit arrives in poor condition, often with 25 percent or greater losses.

Fruit from eastern growing areas, including Zhejiang and Fujian provinces, generally commands a higher price because of a stronger rail network and coastal and canal shipping linking them with the major markets. Since these Eastern growing areas also are the most likely source of exports, this tends to price Chinese fresh and processed citrus out of the export market, except when subsidized.

The liberalization of citrus marketing has brought about increased competition for the available supply. Local branches of the Provincial Ministry of Commerce Fruit and Vegetable Company (PMCFVC) often act as collection and transportation agents for outside buyers who have signed supply contracts with farmers or villages. New buyers which have entered the market include Fruit and Vegetable Companies from large municipalities or other provinces, state ministries, and large factories which provide food to their workers. Private fruit sellers also are increasing in number, the high profits often outweighing the hazards of long distance transportation.

<u>Processing</u>: Canned mandarin sections presently account for most citrus processing in China. This is a labor-intensive activity which makes good use of China's most abundant resource. Chinese canneries typically can a broad line of products so as to utilize facilities as much as possible throughout the year.

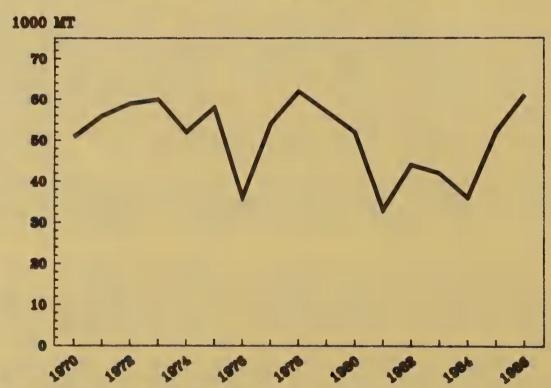
The canneries have had difficulties in obtaining mandarins because of competition from the domestic fresh market. While there are no estimates available of canned mandarin production, many factories report that following the marketing reforms of 1984 they were able only to obtain one-third to one-half of their prior allocation of mandarins from the PMCFVC. The canneries previously obtained the mandarins through the PMCFVC's at a fixed procurement price which was below the present free market value. Now, the factories often are inexperienced in contracting directly with farmers or villages or they find the farmers loath to enter into contracts because of the good prices available on the domestic fresh market.

The Chinese are very interested in single-strength and concentrated orange juice production. In anticipation of rapidly increasing production in relatively remote areas, they see juice or beverage bases as a means of stabilizing prices. However, at 1986 farmgate prices in Sichuan Province of 0.8 to 1.0 RMB per kg., the cost per 90 lb. box is equivalent to \$10.20 to \$12.80, 4 to 5 times the cost of fruit in Brazil.

It is doubtful that, even with a substantial decline in farmgate prices, Chinese FCOJ would be competitive on world markets due to the lack of scale efficiencies. The largest juice plants have at most 5 extractors with many having only one or two extractors. In slightly more than a dozen modern plants, it is believed that there are approximately three dozen operating extractors. Not all juice plants have evaporators at this time.

As indicated above, the plant must either amortize the capital cost over a relatively short season or rely on extensive storage facilities. Often modern processing facilities also must employ expensive expatriate labor to maintain and operate complex equipment. The small size of plants significantly increases the labor cost per unit of production. Thus, it appears that China will only be able to export FCOJ if it is willing to subsidize sales in order to obtain foreign exchange.

## CHINA: 1970-1986 EXPORTS OF FRESH MANDARINS AND ORANGES



SOURCE: PRC State Statistical Bureau
Almanac of Chine's Foreign Economic
Relations and Trade

Fresh Exports The Soviet Union and Hong Kong are the main destinations for Chinese fresh mandarins and oranges. Canada is a market for mandarins around the Christmas season. Other export destinations are the Southeast Asian markets of Malaysia, Singapore and Macao.

The trade with the USSR is a longstanding relationship which began in the 1950's and continued through their estrangement during the 1960's and 1970's. The fruit probably is taken by the Soviet Far East in barter for spare parts for Soviet-built factories constructed in the 1950's. A recently negotiated trade agreement between the two countries specifically mentioned citrus.

Jiao Gin variety mandarins obtain premium prices of \$600 per ton in Southeast Asian markets and account for approximately one-third of the tonnage shipped. Other varieties average \$300 per ton. Hong Kong's imports of fresh oranges, mandarins and tangerines shows the decline in Chinese exports which occurred in 1984 as a result of the marketing reforms. Orange imports from China dropped to 1,453 tons in 1984, but recovered to 5,829 tons in 1986, while mandarin and tangerine imports increased from 10,040 to 16,782 tons over the same period. Chinese oranges currently do not present a threat to the United States in this important market.

The domestic market has a strong influence on export availability and price. The southeastern provinces, including Zhejiang, Fujian, Guangdong, and Hunan, have the best access to the hard currency export markets of Hong Kong, Singapore, Malaysia, and Macao. However the southeastern provinces also have good rail and sea connections to the domestic markets of Shanghai, Beijing, and the industrial Northeast which can offer prices exceeding those available on the export market. For example, the southeast farmgate price of 1.2-1.4 RMB per kg. (higher than Sichuan because of higher demand), is equivalent to \$376 to \$439 per ton. This is well above the \$300, FOB, which China can obtain for fruit in Southeast Asia. Therefore, these exports must be subsidized by the Chinese government.

Outlook: While Chinese citrus production will continue to increase rapidly, it is unlikely to present significant competition in free world markets before the late 1990's. Fresh exports to the Far East should experience steady growth with increased production of premium varieties, e.g., the Jiao Gin mandarin and Valencia and navel oranges. Production of these varieties is constrained by a shortage of high-quality nursery stock. Subsidization of most exports will continue to be necessary with continued strong domestic demand and barring significant improvements in post-harvest handling which would raise the quality of exported fruit.

The juice processing sector could experience rapid growth if investment capital and trained personnel are made available. Processed citrus products—easier to store and transport then fresh products—may help to satisfy some of the growing domestic demand for citrus. Orange prices must come down significantly and the processing season must be extended before Chinese FCOJ will be competitive on the world market.

CHINA: MANDARIN & ORANGE EXPORTS BY DESTINATION, 1985

Destination	Quantity	Value	Unit Value
	(MT)	(\$1,000)	(\$ Per MT)
USSR Hong Kong Singapore Canada Malaysia Macao Other	31,108	12,230	393
	13,304	5,147	387
	3,191	1,963	615
	2,178	1,009	463
	757	499	659
	650	189	291
	436	190	436
TOTAL	51,624	21,227	411

SOURCE: Almanac of China's Foreign Economic Relations and Trade

HONG KONG: IMPORTS OF FRESH ORANGES, MANDARINS & TANGERINES (Quantity in Metric Tons)

Year	Mandarir China Taiwan	ns & Tange China Mainland	Other	U.S.A.	Oranges China Mainland	Other
1981	5,667	11,848	181	124,806	7,348	2,244
1982	4,555	14,098	523	97,963	7,066	10,119
1983	8,514	10,547	272	136,210	4,724	4,823
1984	7,142	10,040	108	103,570	1,453	8,616
1985	5,860	11,306	183	116,696	3,526	5,723
1986	7,054	16,782	91	118,517	5,829	7,537

SOURCE: Hong Kong Trade Statistics

CHINA: FRESH AND CANNED EXPORTS

YEAR	QUANTITY (MT)	VALUE (\$1,000)	UNIT VALUE (\$ PER MT)
	FRESH MAND	ARINS & ORA	NGES
1983	44,121	20,060	455
1984	36,448	16,100	442
1985	51,624	21,230	411
	CANNED	MANDARINS	···
1983	14,027	9,170	654
1984	12,433	9,370	754
1985	7,761	5,870	756

SOURCE: Almanac of China's Foreign Economic Relations and Trade

#### CANADA: MARKET FOR U.S. HORTICULTURAL PRODUCTS

Canada continues to be the most important market for U.S. exports of horticultural products. In 1986, Canada imported a total of \$2.0 billion 1/horticultural products of which 58 percent were from the United States. Although the value of Canadian imports from the United States rose by 4 percent in 1986, the U.S. share of the Canadian market was down slightly compared to 1985.

Fresh fruit and vegetables comprised 73 percent of Canada's horticultural imports from the United States, compared to 73 and 75 percent in 1984 and 1985. The most important fresh products include grapes, oranges, lettuce, and tomatoes, imports of which all increased. Fruit juices, the second largest category of U.S. horticultural exports to Canada, continued to decline with the greatest drop in frozen orange juice concentrate. Increased competition from Mexican and Colombian orange juice exports contributed to these U.S. losses. The United States also experienced loss of market share for fresh, frozen, and dehydrated vegetables, treenuts, and canned and frozen fruit.

In 1986, the United States imported \$363 million of horticultural products from Canada 2/, an increase of 20 percent from the previous year. Ale, beer and stout comprised 40 percent of the total, with potatoes and potato products, carrots, apples, berries, frozen juices and nursery products accounting for a large share of the rest. The balance of trade in 1986 for horticultural products was \$837 million in favor of the United States.

Undercounting of U.S. exports to Canada has continued to pose a problem. In 1986, U.S. export data show horticultural exports to Canada valued at \$566 million, only 49 percent of the equivalent Canadian import number of \$1.2 billion (U.S. dollar equivalent). In 1983, 1984, and 1985, the official U.S. export values were equal to 71, 64, and 55 percent, respectively, of Canadian imports.

<sup>1/</sup> The data and analysis in this article include bananas and plantains. All dollar figures for Canadian imports in 1986 have been converted from Canadian dollars at a rate of US\$1=Can\$1.3897.

<sup>2/</sup> Product mix comparable to Canadian import data. Monosodium glutamate, gelatin, soft drinks, misc. beverages and sauces were removed from the U.S. import total.

CANADA

TTEM		ROM WOR			FROM U.			. SHARE	
	1984	1985	1986	1984	1985	1986	1984	1985	1986
FRESH FRUIT	519	525	577	399	382	422	77%	73%	73%
FRESH VEGETABLES	422	402	436	385	362	401	91%	90%	92%
BANANAS AND PLANTAINS	96	100	110	0	0	0			
SUBTOTAL	1,037	1,027	1,123	784	744	823	76%	72%	73%
PROCESSED FRUIT									
JUICE	208	198	172	115	100	81	55%	51%	47%
CANNED/OTHER	83	98	98	41	25	23	49%	26%	23%
DRIED	66	54	55	28	24	26	42%	44%	47%
FROZEN	10	9	15	5	6	8	50%	67%	53%
SUBTOTAL	367	359	340	189	155	138	49%	47%	43%
PROCESSED VEGETABLES									
CANNED/OTHER	97	92	86	27	23	26	28%	25%	30%
DEHYDRATED	19	17	18	12	12	11	63%	71%	61%
FROZEN	11	13	14	9	11	11	82%	85%	79%
SUBTOTAL	127	122	118	48	46	48	38%	38%	41%
TREENUTS AND COCONUT	102	99	109	66	65	67	65%	66%	61%
MISCELLANEOUS									
GRAPE WINE	169	152	188	8	10	7	5%	7%	4%
BEER	13	40	14	6	30	6	46%	75%	43%
LUPULIN	10	8	9	8	7	8	80%	88%	89%
NURSERY PRODUCTS	84	84	92	54	56	59	64%	67%	64%
PEC/VIN/YEAST	7	7	10	4	3	5	57%	43%	50%
SUBTOTAL	283	291	313	80	106	85	50%	56%	50%
GRAND TOTAL	1,916	1,898	2,003	1,167	1,116	1,161	61%	59%	58%

<sup>1/</sup> Values converted from Canadian dollars at rates of Can\$ 1.2951, 1.3655, and 1.3897 per U.S. dollar for 1984, 1985, and 1986 respectively.

NOTE: Zero (0) indicates less than \$500,000

SOURCE: Statistics Canada

<sup>2/</sup> Market share may vary slightly from those recorded in September 1986 Horticultural Products Review (P15) due to rounding and to addition of bananas and plantains to calculation.

1986 CANADIAN IMPORTS OF HORTICULTURAL PRODUCTS (Converted from Canadian Dollars: US\$=CAN\$1.3897) (Values in \$1,000 and quantity in metric tons except as noted)

COMMODITY				-QUANTITY-	
	TOTAL	U.S.	TOTAL		
RUIT, FRESH					
APPLES, CRABAPPLES, FRESH	107,188	63,490	63,254	29,467	59%
APRICOTS, FRESH	1,489	1,152	2,179	1,696	77%
BERRIES, NES, FRESH	734	671	788	670	91%
BLUEBERRIES, FRESH	5,110	5,103	6,086	6,060	100%
CANTALOUPES, FRESH	70,080	62,442	26,421	22,000	89%
CHERRIES, FRESH	4,019	3,908	7,343	7,092	97%
CRANBERRIES, FRESH	3,795	3,795	4,105	4,105	100%
GRAPEFRUIT, FRESH	78,278	76,355	26,636	26,020	98%
GRAPES, FRESH	158,857	126,850	131,038	90,018	80%
LEMONS, FRESH	26,258	20,003	12,004	9,485	76%
IELONS, NES, FRESH	92,164	85,121	17,030	15,217	92%
VECTARINES, FRESH	26,695	23,452	22,536	19,176	88%
VES, EXC. BERRIES, FRESH	37,216				68%
		25,140	39,836	25,163	76%
DRANGE, MAND, TANG, FRESH	286,739	217,039	125,479	87,717	97%
PEACHES, FRESH	18,577	18,034	13,213	12,444	
PEARS, FRESH	34,998	23,468	23,953	14,730	67%
PINEAPPLES, FRESH	13,312	8,383	5,565	3,907	63%
PLUMS, FRESH	23,039	20,534	24,773	21,970	89%
TRAWBERRIES, FRESH	20,343	20,187	25,032	24,666	99%
SUBTOTAL	1,008,891	805,127	577,270	421,603	80%
BANANAS & PLANTAINS, FRES	SH 300,639	59	109,588	30	0%
SUBTOTAL	300,639	59	109,588	30	0%
FRUIT, CANNED					
APPLES, CANNED	777	166	420	114	
PRICOTS, CANNED	2,161	39	1,590	36	
CITRUS FRUITS,, CANNED	7,009	456	5,020	265	7%
RUITS, NES, CANNED	5,684	2,195	5,707	2,082	
AMS, JELLIES, CANNED	6,747	719	7,633	1,121	
IARMALADES, CANNED	834	40	1,305	60	
IXED FRUITS, NES, CANNED	16,866	3,719	13,069	3,378	22%
LIVES, CANNED	2,296	944	3,339	1,745	41%
PEACHES, CANNED	23,963	3,354	14,129	2,753	14%
PEARS, CANNED	8,492	40	4,828	29	0%
PINEAPPLE, CANNED	31,104	3,930	17,875	2,570	
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COMMODITY	OUAN	 TTY	VALU	-QUANTITY-	
COMMODITI	TOTAL	U.S.	TOTAL	U.S.	U.S. SHARE
FRUIT FROZEN				540	00%
CHERRIES, FROZEN	522	417	628	510	80%
FRUITS AND BERRIES, FROZEN	5,682	4,223	7,123	5,355	74%
STRAWBERRIES, FROZEN	6,595	2,139	7,075	2,565	32%
SUBTOTAL	12,799	6,779	14,826	8,430	53%
FRUIT, DRIED					
APPLES, DRIED	558	450	1,956	1,641	81%
APRICOTS, DRIED	898	141	2,506	456	16%
CURRANTS, DRIED	1,227	12	925	17	1%
DATES, DRIED	4,249	688	5,334	1,740	16%
FIGS, DRIED	1,261	286	1,868	675	23%
FRUIT, BERRIES NES, DRIED	1,247	548	2,979	1,578	44%
PRUNES OR PLUMS, DRIED	5,468	5,341	7,330	7,147	98%
RAISINS, DRIED	28,400	6,550	32,273	12,429	23%
SUBTOTAL	43,308	14,016	55,171	25,685	32%
FRUIT JUICE 1/					
APPLE, CNF, JUICE	19,384	1,916	19,614	1,668	10%
FRUIT BLENDS, NC, JUICE	7,343	7,183	2,589	2,501	98%
FRUIT NES, FC, JUICE	14,326	10,394	18,083	13,793	73%
FRUIT NES, CNF, JUICE	5,619	3,111	6,961	4,080	55%
FRUIT, NC, NES, JUICE	13,929	9,360	5,633	3,751	67%
GRAPE, CNF, JUICE	11,082	5,258	7,075	3,252	47%
GRAPEFRUIT, CNF, JUICE	1,257	1,132	2,159	1,968	90%
GRAPEFRUIT, NC, JUICE	353	353	203	203	100%
LEMON, NC, JUICE	376	176	253	140	47%
LEMON, CNF, JUICE	196	153	235	188	78%
LEMON, FC, JUICE	1,713	688	2,362	918	40%
ORANGE, CNF, JUICE	13,102	3,005	12,119	2,944	23%
ORANGE, NC, JUICE	3,546	3,413	1,567	1,513	96%
ORANGE, FC, JUICE 2/	72,735	33,328	90,572	42,805	
PINEAPPLE, NC, JUICE	7,955	3,570	2,408	1,147	45%
SUBTOTAL	172,916	83,040	171,834	80,870	48%
FRUIT, OTHER PREP/PRES					
CHERRIES, BRINED, OTH P/P	3,729	1,755	5,386	2,640	47%
FRUIT PREPS NES, OTH P/P	3,778	2,501	5,854	3,972	
FRUITS, BRINED NES, OTH P/P	6,719	3,911	4,095	2,309	
OLIVES, BRND, NT CND, OTH P/	7,659	279	7,991	310	
SUBTOTAL	21,885	8,446	23,327		

COMMODITY	QUA	ANTIY	VALU	-QUANTITY-	
	TOTAL	U.S.			U.S. SHARE
VEGETABLES, FRESH					
ARTICHOKE, FRESH	2,562	2,514	1,835	1,788	98%
ASPARAGUS, FRESH	5,247	4,844	8,142	7,328	92%
BEANS, GREEN+WAX, FRESH	11,166	10,185	9,606	8,860	
BROCCOLI, FRESH	53,940	53,830	·	•	
BRUSSEL SPR., FRESH	4,886	4,668	23,137 2,776	23,093 2,607	100% 96%
CABBAGE, FRESH	29,488	28,923	6,692	•	
CARROTS, FRESH		•		6,575	
CAULIFLOWER, FRESH	64,203	64,180	14,853	14,838	100%
	35,531	35,432	20,874	20,817	100%
CELERY, FRESH	88,614	88,606	28,669	28,662	100%
CORN, FRESH	20,756	20,752	6,453	6,450	
CUCUMBERS, FRESH	40,039	27,999	14,817	9,611	70%
LETTUCE, FRESH	233,909	233,387	77,653	77,393	
MUSHROOMS, FRESH	2,612	2,539	4,337	4,247	97%
ONIONS, GREEN, FRESH	19,671	18,546	9,534	8,917	94%
ONIONS, OTHER, FRESH	58,224	57,183	11,225	10,910	
PARSNIPS, FRESH	670	670	232	232	
PEAS, GREEN, FRESH	2,307	1,934	3,140	2,677	
PEPPERS, FRESH	46,407	37,190	32,385	23,805	
POTATOES, NES, FRESH	138,111	138,032	27,472	27,460	
POTATOES, SEED, FRESH	10,643	10,643	933	933	
POTATOES, SWEET, FRESH	10,949	8,783	4,177	3,205	
RADISHES, FRESH	10,376	10,187	5,075	4,980	98%
RAPPINI, FRESH	1,938	1,891	1,244	1,195	98%
SPINACH, FRESH	11,700	11,647	5,970	5,931	100%
TOMATOES, FRESH	147,081	127,835	83,733	73,984	87%
VEGETABLES NES, FRESH	54,842	45,043	31,208	24,549	82%
SUBTOTAL	1,105,872	1,047,443	436,169	401,046	95%
VEGETABLES, CANNED	/01	0	61.1	2	0%
ASPARAGUS, CANNED	421	2	644	2	
BEANS, BAKED, CANNED	152	93	81	43	
BEANS, NES, CANNED	1,417	716	705	345	
CARROTS, CANNED	1,589	16	1,054	9	
CORN, CANNED	2,030	320	1,389	251	
MUSHROOMS, CANNED	23,989	41	20,699	63	
PICKLES & RELISH, CANNED	5,653	3,721	4,848	2,800	
PIMENTOS, CANNED	1,210	539	873	499	
POTATOES, CANNED	500	10	235	6	· -
SAUCES NES, CANNED	10,067	6,262	13,810	8,947	
TOMATO JUICE, CANNED	230	230	69	69	
TOMATO PASTE, CANNED	9,631	465	6,142	391	
TOMATOES, NES, CANNED	20,217	2,647	7,953	1,618	13%
VEG AND JUICE, NES, CANNED		1,980	9,543	1,607	18%
SUBTOTAL	87,966	17,042	68,046	16,651	19%

COMMODITY	QUAN	TIY	VALUE		-QUANTITY-	
	TOTAL	U.S.	TOTAL	U.S.	U.S. SHARI	
EGETABLES, DRIED						
POTATOES, DRIED NES, DRIED	1,218	1,168	2,197	2,079		
OTATOES, INST MASH, DRIED	424	424	372	372		
VEGETABLES NES, DRIED	9,099	5,718	15,480	9,030	63%	
SUBTOTAL	10,741	7,310	18,050	11,480	68%	
EGETABLES, PROZEN						
EANS, GREEN&WAX, FROZEN	715	698	518	499	98%	
BEANS, LIMA, FROZEN	604	602	505	503	100%	
ROCCOLI, FROZEN	2,017	1,584	1,727	1,390	79%	
CARROTS, FROZEN	2,941	1,693	2,076	1,261	58%	
PEAS, FROZEN	272	213	266	174		
POTATO PRODUCTS, FROZEN	3,396	3,228	2,943			
SPINACH, FROZEN	2,024	1,993	1,284		98%	
EGETABLES NES, FROZEN	5,135	4,275	4,321	3,602	83%	
SUBTOTAL	17,104	14,286	13,640	11,475	84%	
EGETABLES, OTHER PREP/PRE	S					
UCUMBERS, OTH P/P	931	394	612	86	42%	
ETCHUP, OTH P/P	467	455	348	335	97%	
COMATO PASTE, OTH P/P	18,436	6,923	12,987	5,584	38%	
EG PRES. NES, OTH P/P	4,256	2,573	4,095	2,484	60%	
SUBTOTAL	24,090	10,345	18,041	8,490	43%	
REENUTS AND COCONUT						
LMONDS, INSHELL	749	745	1,513	1,507		
BRAZIL NUTS, INSHELL	676	140	793	182	21%	
ILBERTS, INSHELL	664	640	976	906	96%	
UTS, NES, INSHELL	8,251	4,009	9,382	3,653	49%	
PECANS, INSHELL	300	299	704	703	100%	
ALNUTS, INSHELL	2,205	2,059	3,467	3,067	93%	
COCONUT, DESSICATED, MISC	6,192	663	4,988	783	11%	
LMONDS, SHELLED	5,576	5,426	20,567	19,903	97%	
RAZIL NUTS, SHELLED	731	179	1,791	564	24%	
CASHEVS, SHELLED	3,083	602	18,441	3,819	20%	
ILBERTS, SHELLED	1,034	671	3,225	2,004	65%	
IUTS, NES, SHELLED	17,187	12,909	21,918	14,093	75%	
PECANS, SHELLED	2,042	2,042	11,331	11,331	100%	
VALNUTS, SHELLED	3,849	1,412	10,097	4,200	37%	
SUBTOTAL	52,539	31,796	109,192	66,716	61%	

COMMODITY	QUA	NTIY	VAI	.UE	-QUANTITY-
	TOTAL	U.S.	TOTAL	U.S.	U.S. SHARE
NURSERY PRODUCTS					
BULBS NES, NURSERY			6,857	1,530	
CUT FLOWERS NES, NURSERY	-		33,678	16,223	
FRUIT TREES, NURSERY			1,010	864	
GLADIOLI BULBS, NURSERY	2,046	261	396	109	
ROSH BUSHES, NURSERY	3,593	2,810	3,695	3,208	78%
TREES, PLANTS NES, NURSERY			43,273	37,107	
TULIP BULBS, NURSERY	3,178	174	3,136	176	5%
SUBTOTAL	8,817	3,245	92,045	59,216	37%
ALCOHOLIC BEVERAGES (1,00	O LITERS)				
BEER, ALE, ETC	33,690	18,564	14,454	6,450	55%
DESSERT WINE, ALC BEV	1,662	188	3,750	183	11%
SHERRY, ALC BEV	1,771	239	3,046	188	
SPARKLING WINE, ALC BEV	7,068	131	25,520	341	
VERMOUTH, ALC BEV	4,547	3	6,676	4	
WINE, TABLE, ALC BEV	123,118	13,081	149,123	6,688	11%
SUBTOTAL	171,856	32,206	202,568	13,854	19%
HOPS					
HOPS, LUPULIN, HOPS	1,770	1,476	9,423	8,022	83%
SUBTOTAL	1,770	1,476	9,423	8,022	83%
MISCELLANEOUS					
PECTIN, OTHER	417	176	3,390	1,704	42%
VINEGAR, OTHER	3,954	3,166	1,574	1,009	
YEAST, OTHER	3,427	2,357	5,100	2,767	
SUBTOTAL	7,798	5,699	10,064	5,480	73%
GRAND TOTAL	3,154,924	2,103,017	2,004,169	1,162,431	67%

 $<sup>\</sup>frac{1}{2}$  CNF=Concentrated, not frozen; FC=Frozen concentrate; NC=Not concentrated  $\frac{2}{2}$  Estimated 65 degree brix equivalent.

SOURCE: Statistics Canada

#### EC SUBSIDIES

EUROPEAN COMMUNITY: MINIMUM GROWER PRICES AND PROCESSOR SUBSIDIES FOR CANNED TOMATO PRODUCTS
(STATED CURRENCY UNIT FEB METRIC TON)

COMMODITY/	MINIMUM	PROCESSI	NG SUBSIDY	PROCESSORS'	"GREEN" ECU EXCHANGE	LOCAL	DOLLAR EXCHANGE	PROCESSORS NET COST
CROP YEAR						COST	RATE	OF FRUIT
TOMATO PASTE								
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
ffective 3/85/86 86/87	97.20	234.00	37.44	59.76	1,482	88,564	1,805	49.08
86/87	92.34	282.58	45.21	47.13	1,554	73,236	1,436	51.00
87/88	89.11	297.27	47.56	41.55	1,698	70,546	1,323	53.32
GREECE	ECU	ECU	ECU	ECU	DRACH/ECU	DRACHNA	DRACHMA/\$	DOLLARS
ffective 3/ 85/86 86/87	86.10	170.57	27.29	58.81	102	6,019	128	46.85 39.27
86/87	87.07	259.81	41.57	45.50	117	5,309	135	39.27
87/88	89.11	297.27	47.56	41.55	176	7,312	137	53.37
SPAIN 2/	ECU	ECU	ECU	ECU	PTA/ECU	PTA	PTA/\$	DOLLARS
86/87	53.58	157.31	25.17	28.41	145.77	4.141	136	32.23
87/88				30.31				
PORTUGAL 2/	ECU	ECU	ECU	ECU	ESC/ECU	ESCUDO	ESC/\$	DOLLARS
96/97	50 14	194 29	20 48	28 66	151.81	4 350	148	29.37
87/88	61.61	194.41	31.11	30.50	183.29	5.591	148	37.75
HOLE PEELED MAN MA						3,300		
				201				2011124
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIKE/\$	DOLLARS
ffective 3/ 85/86	162.60	103.60	77.70	84.90	1,482	125,818	1,805	69.72
86/87	154.47	103.60	77.70	76.77	1,554 1,698	119,297	1,436	83.08
87/88	147.52	115.84	86.88	60.64	1,698	102,967	1,323	77.83
HOLE PEELED ROMA &	SIMILAR							
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
ffective 3/ 85/86	123.80	76.06	57.05	66.76	1,482	98,931	1,805	54.82
86/87	117.61	64.87	48.65	68.96	1,554 1,698	107,160	1,436	74.62
87/88	113.49	82.27	61.70	51.79	1,698	87,935	1,323	66.47
SPAIN 2/	ECU	ECU	ECU	ECU	PTA/ECU	PTA	PTA/\$	DOLLARS
86/87	74.13	41.19	30.89	43.24	145.77	6,303	136	46.45
87/88	78.53	32.62	24.47	54.07	162.17	8,768	129	68.23
ON-WHOLE PEELED								
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
ffective 3/ 85/86	102.40	40.03	30.02	72.3	1,482	107,263	1,805	59.44
86/87	94.72	38.92				101,834	1,436	70.91
87/88	89.11	37.00		61.36	1,698	104,189	1,323	78.75
SPAIN 2/	ECU	ECU	ECU	ECU	PTA/ECU	PTA	PTA/\$	DOLLARS
86/87	69.35	24.71	18.53	50.82	145.77	7,408	136	54.59

NOTES: Net to raw weight equivalent: paste 0.16, peeled 0.75. Dollar exchange rates mm of September 30, except 1987/88 as of July 31. 1/ Some growers receive a quality premium. 2/ Joined the European Community in 1986. 3/ In 1985/86, Greece and Italy agreed to m lower subsidy in exchange for larger thresholds. The effective rate is calculated as the official rate times the quotient of the official and actual thresholds.

August 1987

Horticultural and Tropical Products Division, FAS/USDA

EC SUBSIDIES
EUROPEAN COMMUNITY: MINIMUM GROWER PRICES AND PROCESSOR SUBSIDIES FOR CANNED FRUIT

(STATED CURRENCY UNIT PER METRIC TON)

COUNTRY  CROP YEAR	MINIMUM GROWER PRICE 1/	PROCESSING SUBSIDY NET	PROCESSORS' NET COST OF FRUIT	"GREEN" ECU EXCHANGE RATE	COST IN LOCAL CURRENCY	DOLLAR EXCHANGE RATE	PROCESSORS' HET COST OF FRUIT
CANNED PEACHES	IN SYRUP						
ITALY	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
84/85	352.90	222.30	130.60	1,432	187,019	1,883	99.32
85/86	347.60	195.00	152.60	1,482	226,153	1,805	125.32
86/87	312.84	146.25	166.59	1,554	258,881	1,436	180.28
87/88	287.81	143.63	144.18	1,698	244,818	1,323	185.05
GREECE	ECU	ECU	ECU	DRACH/ECU	DRACHKA	DRACHMA/\$	DOLLARS
84/85	299.80	131.80	168.00	91	15,288	125	122.30
85/86	312.70	124.60	188.10	102	19,251	128	149.84
86/87	297.14	94.82	202.32	117	23,605	135	174.60
87/88	287.81	143.63	144.18	176	25,376	137	185.63
SPAIN 2/	ECU	ECU	ECU	PTA/ECU	PESETA	PESETA/\$	DOLLARS
86/87	267.25	105.50	161.75	146	23,583	136	173.78
87/88	252.86	112.42	140.44	162	22,775	129	177.24
CANNED PEARS IN	SYRUP						
ITALY	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
84/85	338.45	185.10	138.54	1,432	198,392	1,883	105.36
85/86	333.40	171.40	148.29	1,482	219,763	1,805	121.78
86/87	316.73	185.20	116.71	1,554	181,374	1,436	126.30
87/88	302.15	185.31	102.02	1,698	173,222	1,323	130.93
SPAIN 2/	ECU	B.CU	ECU	PTA/ECU	PESETA	PESETA/\$	DOLLARS
86/87	170.97	35.49	132.64	146	19,338	136	142.51
87/88	186.29	66.31	114.68	162	18,597	129	144.72

NOTE: Processed to raw fruit conversion factor = 1:1 for peaches, 1:1.08 for pears.

August 1987

Horticultural and Tropical Products Division, FAS/USDA

Dollar exchange rates mm of September 30 except 1986/87 mm of July 31.

<sup>1/</sup> According to trade sources, sees growers receive a quality premium.

<sup>2/</sup> Spain was not m member of the European Community in 1985.

## APPLES: U.S. EXPORTS (MARKETING YEAR BEGINNING IN JULY) (QUANTITY IN METRIC TONS, VALUE IN \$1,000)

		QUANTITY			VALUE	
REGION/COUNTRY :		1985 :				: 1986
WORLD TOTAL	209,835	152,792	168,274:	113,419	83,773	93,334
CANADA	30,861	25,202	42,072:	16,770	13,641	22,087
EC-TWELVE	8,990	12,046	11,581:	4,662	6,920	6,476
UNITED KINGDOM	7,844	8,753	8,694:	4,088	4,895	4,938
NETHERLANDS	445	531	1,608:	193	277	839
IRELAND	554	1,418	922:	349	735	507
GERMANY, FED. REP.		638	223:		327	120
FRANCE		671	118:		669	63
OTHER WEST EUROPE	9,119	9,098	13,498:	4,443	5,038	7,734
SWEDEN	2,489	2,401	4,448:	1,111	1,249	2,341
NORWAY	2,142	2,146	4,213:	962	1,169	2,341
FINLAND	3,445	3,653	3,575:	1,706	2,045	2,002
ICELAND	1,044	899	1,262:	663	576	1,050
EAST ASIA & PACIF	97,249	78,300	71,098:	49,127	40,904	37,981
CHINA (TAIWAN)	35,642	30,065	37,115:	14,182	12,572	15,664
HONG KONG	29,720	22,920	18,274:	16,653	13,160	11,629
SINGAPORE	12,308	11,358	6,782:	7,303	6,685	4,293
THAILAND	3,138	3,052	3,038:	1,922	2,035	2,477
MALAYSIA	12,526	8,179	3,635:	6,906	4,679	2,387
NEW ZEALAND	2,796	2,019	1,448:	1,777	1,272	978
FR PACIFIC ISLANDS	267	339	455:	165	264	345
JAPAN	62	190	303:	35	124	181
BRUNEI	222	97	23:	133	65	14
MID. EAST & N. AFR.	47,747	13,634	14,456:	29,457	9,636	9,893
SAUDI ARABIA	28,384	8,284	11,975:	18,419	6,049	7,972
UNITED ARAB EMIRAT	15,547	4,359	1,619:	8,891	2,810	1,187
KUWAIT	3,328	560	622:	1,761	402	522
BAHRAIN	428	401	240:	333	355	211
QATAR	62		• :	54		•
LAT. AMER. PEX CARR.	11,195	10,852	12,036:	5,867	5,270	6,496
PANAMA	2,990	3,052	2,465:	1,560	1,695	1,765
COLOMBIA	3,771	4,441	2,931:	1,790	1,808	1,248
MEXICO	1,766	1,838	2,589:	903	902	1,025
BRAZIL	532	91	1,755:	271	46	960
COSTA RICA	761	590	1,272:	426	305	804
HONDURAS	870	575	921:	594	348	621
BELIZE	152	80	97:	106	41	71
EL SALVADOR	213	111	4:	127	77	3
GUATEMALA	87	73	• :	56	49	•
BERMUDA & CARISS	4,528	3,334	3,499:	2,975	2,190	2,624
DOMINICAN REPUBLIC	535	780	1,231:	322	462	849
LW & WW ISLANDS	347	487	663:	276	487	575
NETHL. ANTILLES	948	662	703:	5 2 6	296	478
TRINIDAD TOBAGO	1,226	646	361:	747	429	230
BARBADOS	615	319	175:	591	251	172
BERMUDA	221	112	109:	138	71	122
HAITI	217	188	117:	143	119	86
CAYMAN ISLANDS	169	75	49:	73	30	48
BAHAMAS	237	37	28:		20	29
OTHER	144	325	35:	119	172	43
NAMIBIA		184	•:		68	

# GRAPES: U.S. EXPORTS (MARKETING YEAR BEGINNING IN JUNE) (GUANTITY IN METRIC TONS, VALUE IN \$1,000)

REGION/COUNTRY	100/	GUANTITY	:		VALUE	
REGION/CONIK!	: 1984 :	1985 :	1986 :	1984 :	1985	: 198
ORLD TOTAL	106,273	104,198	103 035-	07 722	07 700	03.00
CANADA	80,784	64,870	102,075:	83,722	87,390	97,99
EC-TWELVE			56,665:	55,922	45,434	45,16
UNITED KINGDOM		675	3,605:	377	730	4,58
NETHERLANDS		396	2,962:		491	3,84
GERMANY, FED. REP.		264	404:	54	230	43
BELGIUM LUXEMBOURG		•	97:		•	12
		•	45:			8
DENMARK		15	45:		9	5
OTHER WEST EUROPE		1,389	2,078:	231	1,308	2,03
SWEDEN	152	924	1,358:	119	818	1,25
NORWAY		297	443:	67	329	45
FINLAND	29	141	189:	29	131	20
ICELAND		27	48:	15	29	7
SWITZERLAND	1		39:	1		5
AST ASIA & FACIF	19,082	31,451	33,681:	20,942	34,305	40,69
CHINA (TAIWAN)	2,749	3,733	12,416:	2,383	4,461	13,80
HONG KONG		18,129	10,056:	9,679	17,663	12,03
JAPAN		3,331	4,318:	2,205	4,187	5,74
SINGAPORE		3,886	3,572:	4,546	5,188	5,20
NEW ZEALAND		562	1,835:	567	707	2,20
MALAYSIA		1,566	1,174:	1,275	1,843	1,34
THAILAND.		75	69:	103	92	1/34
BRUNEI		69	42:	118	66	
OTHER PACIFIC IS		46				6
KOREA, REPUBLIC OF		29	40:	51	40	5
			86:	4.	30	5
FR PACIFIC ISLANDS		19	49:	16	21	5
ID. EAST & N. AFR.		496	478:	1,079	590	63
UNITED ARAB EMIRAT		208	225:		282	28
SAUDI ARABIA	589	204	117:	903	184	15
BAHRAIN	62	53	105:	86	80	14
KUWAIT	48	31	31:	90	44	4
AT. AMER. EX CARR.	3,733	4,300	4,626:	3,678	3,948	3,84
PANAMA	1,810	2,160	1,983:	2,134	2,104	1,83
MEXICO	1,201	849	1,068:	737	578	58
GUATEMALA	50	556	644:	43	471	50
HONDURAS	301	366	483:	350	391	49
COSTA RICA	203	188	259:	218	244	27
EL SALVADOR	137	112	146:	159	114	10
ERMUDA & CARIBE	1,329	970	942:	1,486	1,025	1,04
DOMINICAN REPUBLIC	236	275	421:	217	274	45
TRINIDAD TOBAGO	596	392	220:	692	402	23
BARBADCS	107	143	101:	186	171	12
	150	75	80:	160	82	9
NETHL. ANTILLES		67	69:	87	75	
LW & WW ISLANDS	77					6
BAHAMAS	70	6	23:	73	8	3
THER	6	48	1:	7	50	

## TOMATO SAUCE: U.S. IMPORTS (MARKETING YEAR BEGINNING IN JULY) (QUANTITY IN METRIC TONS, VALUE IN \$1,000)

		QUANTITY	:		VALUE	
REGION/COUNTRY :	1984 :	1985 :	1986 :	1984 :	1985	1986
WORLD TOTAL	14,815	15,070	9,438:	8,805	7,722	4,353
CANADA	2	20	149:	2	10	78
MEXICO	124		207:	98		111
CBI BENEFICIARIES	67	23	0:	52	26	2
DOMINICAN REPUBLIC	67	16	0:	52	16	2
S. AMER. & NON-CBI	29	7	54:	27	4	31
EC-TWELVE	7,950	8,156	4,776:	5,542	5,034	2,457
SPAIN	2,344	1,726	1,975:	1,255	952	1,086
ITALY	5,085	5,584	2,108:	4,068	3,755	1,079
PORTUGAL	503	809	624:	211	312	268
OTHER WEST EUROPE		71	36:		28	22
EAST ASIA & PACIF	380	202	15:	194	114	7
HONG KONG		149	.:		94	
JAPAN	319		. :	156		
MID. EAST & N. AFR.	6,263	6,571	4,200:	2,889	2,489	1,645
ISRAEL	6,263	6,534	4,175:	2,889	2,475	1,629
OTHER		20	. :	•	18	

SOURCE: U.S. DEPT. OF COMMERCE, SUREAU OF CENSUS.

## CANNED TOMATOES: U.S. IMPORTS (MARKETING YEAR BEGINNING IN JULY) (QUANTITY IN METRIC TONS, VALUE IN \$1,000)

		QUANTITY	:		VALUE	
REGION/COUNTRY	1984 :	1985 :	1986 :	1984 :	1985	: 1986
WORLD TOTAL	105,940	90,450	77,593:	47,844	35,810	33,997
CANADA	701	758	724:	368	382	428
MEXICO	97	26	11:	54	18	4
CBI BENEFICIARIES	63	2		42	1	3
S. AMER. & NON-CBI	282	459	1,004:	154	224	462
PERU	241	459	929:	124	224	429
EC-TWELVE	79,502	71,752	62,514:	35,305	27,586	27,665
ITALY	46,357	45,622	41,822:	23,266	19,220	19,397
SPAIN	32,811	25,295	20,295:	11,887	8,040	8,054
PORTUGAL	244	420	164:	107	164	74
NETHERLANDS	12	78	156:	6	24	66
GERMANY, FED. REP.	19	36	42:	5	11	62
OTHER WEST EUROPE	39	426	•:	16	190	
ICELAND	37	426	.:	12	190	
EAST ASIA & PACIF	8,991	3,468	4,889:	4,311	1,505	1,993
CHINA (TAIWAN)	8,714	3,447	4,889:	4,176	1,501	1,993
CHINA (MAINLAND)	275		.:	133		
MID. EAST & N. AFR.	16,205	13,542	8,369:	7,580	5,894	3,398
ISRAEL	16,205	13,542	8,369:	7,580	5,894	3,398
OTHER	61	18	77:	15	11	43

## TOMATO PASTE: U.S. IMPORTS (MARKETING YEAR BEGINNING IN JULY) (QUANTITY IN METRIC TONS, VALUE IN \$1,000)

REGION/COUNTRY	198	34 :	QUANTI'		1986 :	1984	VALUE : 1985	: 1986
WORLD TOTAL	42,	813	63,08	7	50,665:	26,851	34,596	28,074
CANADA	•	52	95!	5	297:	27	420	139
MEXICO		545	15,90		11,336:	3,318	9,611	6,917
CBI BENEFICIARIES.	_	333	47	_	282:	954		111
DOMINICAN REPUBLI	-	333	47	_	282:	954		111
S. AMER. & NON-CBI		192	2,36		3,483:		1,502	2,009
CHILE	. 1/	500	1,11	_	2,372:	1,025		1,192
BRAZIL		065	96	7	841:	830		659
PERU	•	627			246:	300		134
ARGENTINA	•		28	8	.:		127	
EC-TWELVE	. 21,	962	25,29	0	21,235:	14,385	13,922	12,099
PORTUGAL	. 11/	979	14,81	5	11,955:	7,476	7,726	6,176
ITALY	. 5	800	4,58	7	3,983:	4,242	3,065	2,967
SPAIN	- 4,	095	5,38	0	3,492:	2,612	2,858	2,083
NETHERLANDS	•	71	4	1	878:	46	24	422
FRANCE	•	0	4	6	857:	1	30	416
GREECE	•	0	7	8	1:	1		1
UNITED KINGDOM	•	16	12	5	•:	7	65	•
GERMANY, FED. REP	•		18	0	.:		85	
OTHER WEST EUROPE.	•	179	5	1	72:	91	24	38
SWEDEN	•	143	2.	1	.:	69	11	
EAST ASIA & PACIF.	. 2.	156	1,14	5	912:	1,486	700	576
CHINA (TAIWAN)	. 2,	083	1,14	5	912:	1,429	700	576
CHINA (MAINLAND).	•	73		•	.:	56	•	
MID. EAST & N. AFR	. 8,	.324	16,67	7	12,363:	4,402	7,753	5,813
ISRAEL	. 7,	527	14,38	2	6,846:	3,880	6,489	3,264
TURKEY	•	798	2,18	3	5,478:	522	1,199	2,531
TUNISIA	•		113	2	.:		66	
OTHER		70	22	5	684:	33	142	372
HUNGARY	•	2.0	184	4	390:		117	213

COMMODITY  REGION/COUNTRY  (BEG. MKTG. YR.)	. Ju	INE : 1987 :	SEASON T PREVIOUS:	O DATE CURRENT	LAST FULL SEASON	COMMODITY REGION/COUNTRY (BEG. MKTG. YR.)	. 1986 :	NE : 1987 I	SEASON TO	D DATE :	LAST FULL SEASON
						EC-TWELVE	1,274	3,513	4,626	13,445	6,718
FRESH FRUIT						OTHER WEST EUROPE. EAST ASIA & PACIF.		572 35,050	1,426	2,213	1,560 273,034
APPLES(JUL)	4,094 1,712	4,780 3,189	152,792 25,202	168,274	152,792	HONG KONG		8,229 20,803	80,335 79,091	76,319 90,907	125,736 108,734
EC-TWELVE	652 553	168 166	12,046 8,753	11,581 8,694	12,046 8,753	MID. EAST & N. AFR LAT. AMER. EX CARR	20	22 51	15 335	112 234	15 559
IRELAND OTHER WEST EUROPE.	83 45	50	1,418 9,098	922 13,498	1,418	BERMUDA & CARIBB		45	41	72 5	49
EAST ASIA & PACIF.	1,302	772	78,300	71,098	78,300		5,158		5,158	7,230	102,075
CHINA (TAIWAN) HONG KONG	509	121 375	30,065	37,115 18,274	22,920	GRAPES(JUN)	3,657	7,230 5,362	3,657	5,362	56,665
SINGAPORE	478 231	83	11,358 8,179	6,782 3,635	11,358 8,179	OTHER WEST EUROPE.	705 39	1,089 42	705 39	1,089	3,605 2,078
MID. EAST N. AFR SAUDI ARABIA			13,634 8,284	14,456	13,634	EAST ASIA & PACIF. CHINA (TAIWAN)	622	639	622	639	33,681 12,416
UNITED ARAB EMIRA LAT. AMER. EX CARR	140	508	4,359 10,852	1,619	4,359 10,852	HONG KONG	89 13	273 45	89 13	273 45	10,056 4,318
COLOMBIA			4,441 3,052	2,931 2,465	4,441 3,052	SINGAPORE	357	170 3	357	170 3	3,572 478
MEXICO	124	483 84	1,838	2,589	1,838	LAT. AMER. EX CARR BERMUDA & CARIBB	105	68 28	105 30	68 28	4,626
OTHER	3	9	325	35	325	OTHER	1		1	-	1
AVOCADOS(OCT)	1,187	1,670	4,230 915	6,913 837	5,482 1,273	PEARS(JUL)	675	846	29,689	36,365 18,742	29,689
CANADA	577	828	1,298	2,658	1,706	EC-TWELVE	511	697	14,749	948	14,749
UNITED KINGDOM	379 112	475 339	755 209	1,830	894 447	OTHER WEST EUROPE. SWEDEN		:	5,707 4,897	7,301 6,490	5,707 4,897
NETHERLANDS OTHER WEST EUROPE.	45 148	14 15	249 276	228 66	278 298	EAST ASIA & PACIF. MID. EAST N. AFR	34	66	721 4,389	781 4,115	721 4,389
EAST ASIA & PACIF. JAPAN	334 329	702 700	1,728 1,696	3,334 3,326	2,176	SAUDI ARABIA UNITED ARAB EMIRA	•	:	2,543 1,448	2,594 1,235	2,543 1,448
MID. EAST N. AFR	:	1 12	1 3	12	1 18	LAT. AMER. EX CARR MEXICO	116 116	78 78	3,279	4,259	3,279
BERMUDA & CARIBB			10	2	10	PANAMA	= 9	- 6	704 205	536 220	704 205
STRAWBERRIES (JAN)	1,442	1,081	5,724	6,241	9,827	OTHER	5	-	27	•	27
CANADA	1,276	826 27	5,029 256	5,464		PRUNES/PLUMS(JAN)	4,071	6,160	6,283	7,742	23,629
OTHER WEST EUROPE. EAST ASIA & PACIF.	27 92	220	99 2 <b>9</b> 5	65 417	141 2,363	CANADA	2,657 177	3,008 261	4,035 459	4,293 330	12,502 843
JAPAN	69	209 <b>5</b>	185 36	283 46	2,229 47	OTHER WEST EUROPE. EAST ASIA # PACIF.	34 1,155	2,776	314 1,307	61 2,867	641 9,269
LAT. AMER., EX CARR BERMUDA & CARIBB	0	3	3 7	16	3 22	HONG KONG CHINA (TAIWAN)	647 391	2,245 351	709 402	2,295 372	7,056 1,211
CHERRIES, SW&TT (MAY)	4,460	12,001	5,496	14,972	10,488	MID. EAST I N. AFR LAT. AMER. EX CARR	5 43	100	16 138	12 150	16 326
CANADA	1,805	3,341	2,121 802	4,081	3,316 1,567	BERMUDA & CARIBB	1	10	15	29	32
UNITED KINGDOM	508	559	713	866	1,476	KIWIFRUIT (OCT)	76 75	234	7,609	8,883	7,905
OTHER WEST EUROPE. EAST ASIA # PACIF.	2,085	7,940	2,465	9,609	262 5,313	EC-TWELVE	75	204	953 2,964	1,919 2,781	1,245
JAPAN	924 1,026	6,974 812	924 1,354	8,084 1,239	3,326 1,671	NETHERLANDS GERMANY, FED. REP	- :		1,838 595	1,974 332	1,838 595
MID. EAST N. AFR	0	2 38	3 7	11 38	3 26	OTHER WEST EUROPE.		16	349 1,057	230 1,772	349 1,057
BERMUDA & CARIBB OTHER	0	3	1	3	1	SWEDENFINLAND		- :	481 242	642 437	481 242
GRAPEFRUIT(SEP)	23,555	19,499	238,364	326,685	269,592	AUSTRIA	:	16	199 134	370 314	199 134
CANADAEC-TWELVE	1,705	2,039	23,924 76,853	25,948	26,675 78,840	EAST ASIA & PACIF. JAPAN		14	2,616	2,311 2,015	2,616
FRANCE	294	200	43,929 19,187	58,636 21,702	44,586	MID. EAST N. AFR	0		19	91	19
OTHER WEST EUROPE. EAST ASIA & PACIF.	32 21,453	33 17,227	2,462	2,776	2,512	CANNED FRUIT		•			
JAPAN	20,059	14,470	128,477	181,959	152,341		17	4.9	17	4.0	227
MID. EAST & N. AFR LAT. AMER. EX CARR	20	:	22	423 133	24	CANADA(JUN)	17	68 49	17	68 49	277 50
BERMUDA & CARIBB		:	3 57		57	NETHERLANDS	1	:	1		39 21
LEMONS (AUG)	11,321	12,096	116,481	137,987	130,090	OTHER WEST EUROPE.	- 6		6	•	16 18
CANADA	1,286	427 21	8,063 1,335	6,600 3,000	8,932 1,335	EAST ASIA # PACIF. HONG KONG	2	18	4 2	18	108 62
OTHER WEST EUROPE. EAST ASIA E PACIF.	10,019	19 11,522	607 105,915	303 127,516	657 118,605	JAPAN MID. EAST E N. AFR	1 6	:	1 6		27 55
JAPAN MID. EAST N. AFR	9,619	10,650	98,481 2	118,577	110,692	SAUDI ARABIA	6	:	6		35 12
LAT. AMER. EX CARR BERMUDA & CARIBB	1	108	549	568	549	KUWAITLAT. AMER./EX CARR					4
LIMES(APR)	145	769	455	2,050	2,538	BERMUDA I CARIBB		2		2	2
CANADA	121	136	422	433		CHERRIES/MARAC(JUL) CANADA	233	192 2	2,138 101	2,569	2,138 101
FRANCE	1 22	16	5	38	531	EC-TWELVE	5	1	56	114	56
OTHER WEST EUROPE.	=	14	28	50	214	OTHER WEST EUROPE. EAST ASIA & PACIF.	218	3 168	132 1,588	2,040	132 1,588
EAST ASIA M PACIF. MALAYSIA	:	599 288	:	1,443 750	556 293	CHINA (TAIWAN)	124 53	31 76	649 403	807 481	649 403
LAT. AMER. ZEX CARR		196		435	206	SINGAPORE MID. EAST N. AFR	14	13	241 57	264 47	241 57
ORANGES(NOV)	42,965	47,566	284,349	306,476	394,162	LAT. AMER., EX CARR BERMUDA E CARIBB	3 1	12	97 106	94 105	97 106
CANADA	6,518	8,312	87,181	88,844	112,225	OTHER			1		1

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COMMODITY : REGION/COUNTRY :		:		:	:	COMMODITY :		:			:
(BEG. MKTG. YR.) :	1986 :	1987 :	SEASON TO	CURRENT	LAST FULL:	(DEC MYTO VO ) -	JUN 1986 •	1987 ·	SEASON TO	DATE	LAST FULL
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CHERRIES, SW& (CONT)						UNITED KINGDOM OTHER WEST EUROPE.	315 598	263 532	2,821 6,071	3,074 7,038	3,145 6,645
CHERRIES/SW&TT(JUL)	407	70/				SWEDEN	330	206	2,270	2,751	2,399
CANADA	193 41	386 251	2,155 180	4,009 2,018	2,155	FINLAND	81 91	106	1,870	2,049	
EC-TWELVE	1		123	145	123	NORWAY	63	176	1,123	1,422	1,245 691
OTHER WEST EUROPE. EAST ASIA & PACIF.	134	121	1 4/4	52		EAST ASIA & PACIF.	838	933	9,567	11,739	10,329
CHINA (TAIWAN)	40	43	1,646 853	1,627	1,646	MID. EAST E N. AFR	539 21	672	6,490	8,555	
JAPAN	67	68	556	730	556	LAT. AMER., EX CARR	12	188	1,942	2,020	
MID. EAST N. AFR	12	13	93 27	142	93 27	BERMUDA E CARIBB	15	•	347	307	
BERMUDA & CARIBB		Ö	9	9	9	VINERseessessessessessessessessessessessesse	•	•	25	14	25
PEACHES(JUN)	2,458	1,478	2,458	1,478	15,992	FRUIT JUICE (1,000 GA		50071107			
CANADA	94	188	94	188	2,427	(FOR STRENGTH OF JUI	CE/ SEE	FUUINUI	52)		
OTHER WEST EUROPE.	96 59	12	96 59	5		GRPFRT, SS(DEC)	232	228	854	1,358	
EAST ASIA PACIF.	2,089	1,166	2,089	1,166	11,224	EC-TWELVE	11 126	11 57	55 266	43	81 517
JAPAN	1,936	891	1,936	891	8,690	FRANCE	103	41	237	263	418
CHINA (TAIWAN) MID. EAST N. AFR	81 38	178	81 38	178	1,443	GERMANY, FED. REP OTHER WEST EUROPE.	22	- 4	22 16	155	86 19
LAT. AMER. EX CARR	58	72	58	72	719	EAST ASIA # PACIF.	56	117	220	463	399
BERMUDA & CARIBB	24	26	24	26	191	HONG KONG	46	102	168	382 39	286
		•	•		33	MID. EAST & N. AFR	30	33	18 186	345	41 347
PEARS(JUN)	117	53	117	53	1,351	SAUDI ARABIA	18	7	117	155	178
EC-TWELVE	6	3	6	3	81 159	UNITED ARAB EMIRA	2	9	25 17	77 18	68 43
UNITED KINGDOM		1	•	1	86	LAT. AMER. EX CARR	2		7		42
NETHERLANDS OTHER WEST EUROPE.	6 56	14	6 56	14	70 415	BERMUDA II CARIBB NETHL. ANTILLES	8	6 2	103 40	35 13	181 103
SWEDEN	23		23		216	LW WW ISLANDS	4	4	16	10	21
NORWAY	21 14	14	21 14	14	180 357	BARBADOS	•	•	14	7	19
JAPAN	5	9	5	9	146	VINCKAGGGGGGGGGG	•	•	'	•	'
MARSHALL ISLANDS PHILIPPINES	•	•	•	•		ORANGE, SS(DEC)	209	357	1,978	2,950	3,535
SINGAPORE		15	:	15	36	CANADA	14 87	39 92	357 618	5 3 0 9 8 7	625 1,075
MID. EAST I N. AFR	16	2	16	2	119	FRANCE	78	80	605	933	1,051
LAT. AMER. EX CARR BERMUDA & CARIBB	2 22	6 2	2 22	6 2	125 95	OTHER WEST EUROPE. EAST ASIA PACIF.	28	1 49	3 289	8 286	11 633
						JAPAN	6	10	139	100	245
PINEAPPLES(JAN) CANADA	649 456	598 397	6,458 2,703	3,281 2,148	10,071	HONG KONG	6 2	12 17	48	63 27	105 82
EC-TWELVE	46	134	546	458	1,415	KOREA, REPUBLIC O			19	13	66
NETHERLANDS GERMANY, FED. REP	28 18	81 38	403 79	281 107	741 531	MID. EAST N. AFR SAUDI ARABIA	49 10	145	511 339	931 332	835 395
OTHER WEST EUROPE.	60	31	140	236	340	UNITED ARAB EMIRA	2	21	47	294	166
PHILIPPINES	64	23	2,941 2,585	248	3,264 2,585	LAT. AMER. EX CARR BERMUDA II CARIBB	28	1 29	24 151	175	42 291
JAPAN	40	19	264	214	386				24	30	24
MID. EAST N. AFR	14	4	27	16	54	CODEDT 50 (050)	24.0		4 747	4 074	1,938
LAT. AMER. EX CARR BERMUDA E CARIBB	1 8	5	5 93	50 61		GRPFRT, FC(DEC)	218 30	256 41	1,317	1,931	394
OTHER			2	64		EC-TWELVE	33	36	166	211	229
MIXED FRUIT (JUN)	742	1,541	742	1,541	18,910	GERMANY, FED. REP NETHERLANDS	10 22	26	5 8 8 5	100	102 100
CANADA	101	642	101	642	4,276	UNITED KINGDOM	0	6	21	26	25
OTHER WEST EUROPE.	22 88	1 46	22 88	46	741	OTHER WEST EUROPE. EAST ASIA & PACIF.	5 145	7 166	54 819	1,290	1,173
EAST ASIA # PACIF.	381	541	381	541	9,016	JAPAN	141	162	798	1,266	1,143
HONG KONG	193 82	269	193 82	269 106	3,314 2,637	MID. EAST N. AFR	0	6	37	31 13	5 1 3
PHILIPPINES		106	82	23	1,095	BERMUDA & CARIBB	0		1	13	3
SINGAPORE	36	61	36	61	913	004405 50 (050)	0.04	4 700	F 7/0	7 7/0	0 579
MID. EAST I N. AFR LAT. AMER. EX CARR	47 71	93 146	47 71	93 146	1,560	ORANGE, FC(DEC)	801 243	1,398	5,368 2,084	7,749 3,257	9,578 3,682
BERMUDA & CARIBB	31	71	31	71	890	EC-TWELVE	224	627	1,152	2,125	2,323
OTHER	•	•	•	•	79	GERMANY, FED. REP NETHERLANDS	63 117	87 454	204 663	770 782	875 715
DRIED FRUIT						UNITED KINGDOM	17	77	143	320	353
RAISINS(AUG)	4,302	6,202	65,134	72,460	71,873	OTHER WEST EUROPE. EAST ASIA & PACIF.	88 189	90 116	529 866	676 1,133	909 1,542
CANADA	141	197	3,266	2,786	3,472	CHINA (TAIWAN)	39	17	315	315	499
EC-TWELVE	2,110	3,136	21,773	30,268	24,548	HONG KONG	51	45	155	237	248
UNITED KINGDOM GERMANY, FED. REP	1,159 353	1,908	9,092 4,510	12,576	10,613	JAPAN	42 25	30 43	104 405	209	215 566
NETHERLANDS	229	174	3,565	3,566	3,893	LAT. AMER. PEX CARR	20	51	225	220	370
OTHER WEST EUROPE.	342 452	313 319	3,105 8,301	9,127	3,428 9,306	BERMUDA & CARIBB OTHER	13	15	105	64	181
SWEDEN	176	140	4,208	4,389	4,777						
NORWAY	141 78	115 53	1,799	2,083	1,943	GRPFRT, CNF(DEC) CANADA	204 17	122 95	1,546 85	1,080	2,201 312
FINLANDEAST ASIA # PACIF.	1,460	2,491	26,919	26,667	29,509	EC-TWELVE	17		59	89	101
JAPAN	962	2,011	18,667	17,211	20,736	OTHER WEST EUROPE.		15	165	177	212
MID. EAST N. AFR	53 52	8 44	2,044 2,119	1,050	2,078	EAST ASIA # PACIF.	179 141	12	1,114 973	170	1,406 1,219
BERMUDA E CARIBB	35	6	485	441	515	MID. EAST I N. AFR	1		84		101
OTHER	•	•	227	•	227	LAT. AMER., EX CARR BERMUDA E CARIBB	* 7		4 29	43	4 51
PRUNES(AUG)	3,553	3,438	44,641	51,588	48,250	OTHER			5	=	15
CANADA	234 1,836	287 1,487	2,496 23,494	2,907 26,311	2,713	ORANGE, CNF(DEC)	365	294	2,166	2,043	3,611
EC-TWELVE	465	226	8,256	7,057	8,570	CANADA		24	106	64	190
GERMANY, FED. REP	389	537	5,651	6,879	6,270	EC-TWELVE	•	75	93	519	301

	1986 s	1987 :	SEASON TO PREVIOUS:	CURRENT :	LAST FULL:	COMMODITY REGION/COUNTRY (BEG. MKTG. YR.):	JU 1986 :	NE 1 1987 :	SEASON TO PREVIOUS:	DATE : CURRENT :	
ORANGE, CNF. (CONT) OTHER WEST EUROPE. EAST ASIA & PACIF. MALAYSIA	343 104 54 117 31 7	38 136 28 9 39 58	172 1,448 436 261 381 150 227 19	298 998 309 155 162 233	215 2,263 721 449 402 326 353 34 226	TOM.,PST&PULP.(JUL) CANADA EC-TWELVE OTHER WEST EUROPE. EAST ASIA & PACIF. JAPAN FR PACIFIC ISLAND MID. EAST IN N. AFR LAT. AMER.,EX CARR BERNUDA IN CARIBB	242 80 6  132 59 35 12	170 104 8 20 4 5 2	2,660 944 28 29 1,246 680 353 116 139 152	3,443 1,221 96 3 1,402 604 324 228 224 267	2,660 944 28 29 1,246 680 353 116 139
OTHER	•		8	15	28	OTHER		2/0	7	1	7
FRESH VEGETABLES  ASPARAGUS(OCT) CANADA  CC-TWELVE  OTHER WEST EUROPE. EAST ASIA & PACLF. JAPAN  MID. EAST & N. AFR LAT. AMER./EX CARR BERMUDA IL CARIBB  OTHER	423 356 29 7 30	650 455 133 7 56 27	4,915 1,920 442 177 2,372 2,250	9,226 3,830 986 376 3,010 2,838 2 1,020	101 3	OTHER WEST EUROPE. EAST ASIA & PACIF. CHINA (TAIWAN) MID. EAST N. AFR LAT. AMER., EX CARR BERMUDA & CARIBB	212 121 64 17 5 22	249 206 6	7,773 1,969 94 6 5,295 4,675 101 28 270 10	2,045 201 2,063 1,532 206 27 252 15	7,773 1,969 94 6 5,295 4,675 101 28 270 10
LETTUCE(OCT) CANADA CC-TWELVE OTHER WEST EUROPE. EAST ASIA B PACIF. MID. EAST B N. AFR LAT. AMER./EX CARR BERMUDA B CARIBB OTHER(OCT) CANADA(OCT)	13,700 11,767 16 1,751 3 146 18	9,255 6,835 53 2,276 34 11 48	129,806 119,228 2,825 309 5,671 39 282 1,291 163	93,961 82,355 2,295 75 7,789 485 49 912		CORN,SWEET,FRZ(JUL) CANADA ECT-WELVE UNITED KINGDOM GERMANY, FED. REP OTHER WEST EUROPE. EAST ASIA II PACIF. JAPAN MID. EAST II N. AFR LAT. AMER./EX CARR BERMUDA II CARIBB.	4,091 325 858 610 227 23 2,849 2,668 139 31	3,172 445 219 183 18 2,485 2,241 222	41,685 3,634 4,180 3,200 592 372 32,884 27,744 4,631 145 287 180	38,569 2,004 4,335 3,459 284 921 30,559 26,288 3,749 321 129 299	41,685 3,634 4,180 3,200 592 372 32,884 27,744 4,631 145 287 180
EC-TWELVEOTHER WEST EUROPE. EAST ASIA & PACIF. JAPAN	3 213 136 102 27 	1 1 1 24 54	2,198 372 16,283 10,189 3,920 819 2,129 453 306	733 150 12,438 4,159 2,576 4,283 141 1,401 329 50	2,218 372 31,208 19,228 6,096 3,817 1 2,615 678 394	FR. FRIES, FRZ. (JUL) CANADA OTHER WEST EUROPE. EAST ASIA IL PACIF. JAPAN MID. EAST IL N. AFR LAT. AMER. EX CARR BERMUDA IL CARIBB	5,317 26 5,215 4,606	7,296 52 7,184 6,321 33 27	2 65,699 343 282 2 63,963 55,218 478 135 475	85,888 839 23 101 83,074 72,041 1,006 87 745	2 65,699 343 282 2 63,963 55,218 478 135 475
POTATOES, TABL(OCT) CANADA EC-TWELVE OTHER WEST EUROPE. EAST ASIA II PACIF. MID. EAST & N. AFR LAT. AMER./EX CARR BERMUDA II CARIBB OTHER	5,975 9 673 31	13,263 12,988 57 212 4 2	24,562 21,829 3 100 415 19 1,811 381 3	34,605 32,714 54 14 272 63 1,173 308	100 501 22 3,151 708 3	GARLIC, DRD/DEH(JAN) CANADA EC-TWELVE UNITED KINGDOM GERMANY, FEO. REP OTHER WEST EUROPE. EAST ASIA IN PACIF. MID. EAST IN. AFR	367 58 50 23 27 11 29	252 121 59 28 11 13 36	1,701 383 379 184 120 104 213	1,433 625 346 159 105 113 177 24	4,923 922 1,706 1,006 433 237 458 118
POTATOES, SEED (OCT) CANADA EAST ASIA B PACIF. MID. EAST & N. AFR LAT. AMER., EX CARR MEXICO HONDURAS BERMUDA & CARIBB	31 31	42 30 " " " 12	4,102 3,675 95	5,377 4,846 22 151 151 358		LAT. AMER. EX CARR BRAZIL BERMUDA & CARIBB OTHER ONIONS, DRD/DEH(JAN) CANADA ECTHELVE	200 200 9 890 105 430	952 137 435	513 487 49 6,503 626 3,036	7,986 1,051 3,601	1,379 1,343 31 73 14,852 1,462 7,386
TOMATOES(OCT) CANADA EC-TWELVE OTHER WEST EUROPE. EAST ASIA & PACIF. LAT. AMEREX CARR BERMUDA & CARIBB OTHER	4,252 4,090 124 17 16 5	7,519 7,466 4 32 16	44,034 43,196 1 1 411 150 239 35	50,398 49,857 68 277 30 167	57,782 54,773 1 1 2,532 157 282 35	UNITED KINGDOM GERMANY FED. REP OTHER WEST EUROPE. SWEDEN SWITZERLAND NORWAY FINLAND EAST ASIA IL PACIF. JAPAN	234 100 147 34 77 14 17 199 129	222 89 90 34 19 17 267 109	1,150 941 787 276 272 155 74 1,930 1,295	1,243 1,257 1,055 318 386 197 149 2,021 1,266	3,095 2,422 1,732 609 497 345 253 3,908 2,520
CANNED VEGETABLES  CORN(AUG)	7,005	7,637	64,237	78,218	70,042	AUSTRALIA MID. EAST & N. AFR LAT. AMER./EX CARR BERMUDA II CARIBB	56 5 2	115 # 4 10	579 11 17 63	562 15 134 69	1,141 41 135 1,14
CANADA	141 2,969 1,365 729 718 901 607 237 2,781 2,234 192 128 30 95	152 2,750 1,176 824 341 658 288 2850 3,863 2,851 246 440 98	890 25,846 10,427 8,839 4,916 7,601 4,640 2,230 27,476 17,598 3,702 2,954 1,418	925 27,968 13,139 7,790 4,230 8,032 4,522 2,433 38,798 29,568 2,800 3,672 4,53 1,290	935 28,572 11,577 9,582 5,576 8,041 4,859 2,401 29,799 19,117 4,057 3,124 659 1,514	POTATO, FLAKES. (OCT) CANADA	1,293 66 19 1,181 1,007 III 18	1,610 23 147 18 1,390 1,205 32	9,611 439 426 113 8,477 7,648 16 134 5	40 15,159 571 1,992 258 11,852 10,495 72 376 19 18 4,081	75 13,423 534 786 131 11,723 10,448 29 211 8 - 3,615
OTHER	87	57	448	743 8	519 2	EC-TWELVE	428 19	566	1,784 96	3,259 164	2,388 137

						S EXCEPT WHERE NOTED)					
COMMODITY REGION/COUNTRY (BEG. MKTG. YR.)	: 1986	UNE :	SEASON T	O DATE CURRENT	LAST FULL: SEASON	: COMMODITY :	JU 1986 :	NE 1987	: : SEASON T : PREVIOUS:	O DATE :	LAST FULL SEASON
						UNITED KINGDOM	4		27	41	40
POTATO DRD D (CONT) OTHER WEST EUROPE.		1	121	57	127	OTHER WEST EUROPE. EAST ASIA & PACIF.			42	37 24	48 10
EAST ASIA # PACIF.	19	51	657	392	763	LAT. AMER. PEX CARR	7	3		22	40
JAPAN	18	26	459 119	239 17	505 158	BERMUDA & CARIBB			1	1	1
MID. EAST . N. AFF	21	3	87	111	99	WALNUTS/SHLD(AUG)	292	229	7,613	8,633	7,984
LAT. AMER., EX CARE BERMUDA & CARIBB		2	13 48	55 40	53 51	CANADA	41 79	57 30	650 4,027	828 3,965	682 4,190
OTHER				1		SPAIN	56		2,298	1,730	2,327
TREE NUTS						GERMANY, FED. REP	18	22	627 699	955 850	747 699
	242					OTHER WEST EUROPE.	18	19	284	281	286
ALMONDS/UNSHLD (JUL)		433	4,754 584	3,084	4,754 584	EAST ASIA M PACIF. AUSTRALIA	140 91	121 70	1,975	3,012 848	2,122 1,193
EC-TWELVE		9	700	45	700	JAPAN	33	41	507	1,740	546
GERMANY, FED. REF		•	304 193	9 27	304 193	CHINA (TAIWAN) MID. EAST E N. AFR	15 14	10	299 306	316 337	330 332
OTHER WEST EUROPE.			91		91	LAT- AMER. EX CARR	Ö	1	350	145	350
EAST ASIA M PACIF. MID. EAST & N. AFF		52 20	233 630	229	233 630	BERMUDA & CARIBB			17	55 10	5 17
ISRAEL			157	19	157						
SAUDI ARABIA			156 140	16 136	140	PISTACHIO, SHLD (SEP) CANADA	40	43	282 48	331 16	353 49
JORDAN		20	130	34	130	EC-TWELVE	36	•	76	79	80
LAT. AMER., EX CARF		21	514 408	348 330	514 408	OTHER WEST EUROPE.	36		55 2	74	59 2
BERMUDA   CARIBB.		•	20	7	20	EAST ASIA   PACIF.		2	39	63	62
OTHER		289 289	1,983 1,958	1,760	1,983	HONG KONG SINGAPORE		:	14 16	20 7	25 17
						JAPAN			0	18	11
PECANS, UNSHLD. (OCT)		34	326 136	327 137	678 197	AUSTRALIALAT. AMER., EX CARR	2	2 41	9 105	17 172	148
EC-TWELVE			132	72	356	MEXICO	4	36	102	164	144
UNITED KINGDOM			98 10	23 10	257 50	BERMUDA E CARIBB	•	0	13	0	13
GERMANY, FED. REI			21		41	ALMONDS, PREP (JUL)	2,325	1,723	33,223	26,256	33,223
OTHER WEST EUROPE. EAST ASIA # PACIF.		18	29	23 63	49	CANADA	62 1,359	77 852	838 22,245	1,349	838 22,245
MID. EAST I N. AF	₹		2	1	7	GERMANY, FED. REP	741	379	10,540	4,821	10,540
BERMUDA E CARIBB.		15	23	30	61	FRANCE	172 257	223 92	4,621 3,165	3,292 3,394	4,621 3,165
OTHER		1		1	i	OTHER WEST EUROPE.	141	49	2,237	2,527	2,237
WALNUTS/UNSHLD (AUG	548	191	42,075	44,775	42,689	EAST ASIA M PACIF. JAPAN	761 621	713 625	6,873 5,516	8,610 7,460	6,873 5,516
CANADA	. 34	61	2,553	2,025	2,622	MID. EAST & N. AFR	2	31	550	705	550
GERMANY, FED. REI			28,990 9,897	33,439 11,607	28,990 9,897	LAT. AMER., EX CARR BERMUDA & CARIBB	0	1	90 9	45 11	90 9
SPAIN			8,542	8,909	8,542	OTHER	1	1	380	41	380
NETHERLANDS		•	3,833 3,256	6,267	3,833 3,256	HOPS					
OTHER WEST EUROPE.	. 7	12	1,671	1,573	1,671						
EAST ASIA # PACIF. MID. EAST & N. AFF			652 617	1,656	662	CANADA(SEP)	60	261 4	1,647	1,589 268	1,980 411
LAT. AMER. EX CARE	434	118	7,573	5,608	8,108	EC-TWELVE				5	
MEXICO	431	117	6,808 18	3,798	7,343	EAST ASIA & PACIF. JAPAN	:	18	297 283	325 307	317 283
OTHER			0	19	0	LAT. AMER. EX CARR	55	224	848	923	1,154
PISTACH, UNSHLD (SEP)	208	273	981	1,448	1,236	COLOMBIA	50	59 126	551 158	416 195	854 158
CANADA	73		137	21	286	ARGENTINA		39	122	137	122
GERMANY, FED. REF		21	359 271	184 75	375 282	BERMUDA & CARIBB	= 5	3 11	24 67	36 32	29 70
FRANCE	. 21	11	47	23	47						
OTHER WEST EUROPE. EAST ASIA & PACIF.		229	5 <b>6</b> 258	1,040	288	HOPS EXTRACT(SEP) CANADA	195	70	1,826 75	1,891 57	2,074 75
CHINA (MAINLAND).		144	118	558	137	EC-TWELVE	15	20	168	254	188
HONG KONG		81	75 34	412	84 34	OTHER WEST EUROPE. EAST ASIA & PACIF.	9	10	102	15 102	109
MID. EAST A N. AFF				15		LAT. AMER. EX CARR	135	38	1,354	1,366	1,560
MEXICO		3	124 119	17	126 119	COLOMBIA	20		466 496	153 698	567 529
BERMUDA & CARIBB.			0	37	0	BRAZIL	44	18	173	180	223
OTHER	. 6	19	47	71	101	BERMUDA & CARIBB	36	2	16 110	20 78	18 124
ALMONDS, SHLD (JUL)		5,133	136,312	62,054	136,312						, - ,
CANADA		259 2,447	2,581 68,432	4,646 28,089	2,581 68,432	WINE (1000 GALLONS)					
GERMANY, FED. REF	1,744	1,453	37,843	13,648	37,843	GRAPE WINES (JAN)	603	1,113	3,107	4,862	6,779
FRANCE		245 385	9,987 7,998	5,147 4,151	9,987 7,998	CANADA	205 109	323 228	1,212 578	1,476 1,258	2,496 1,576
OTHER WEST EUROPE.	462	264	10,575	7,072	10,575	UNITED KINGDOM	72	208	337	798	962
EAST ASIA PACIF		51 <b>5</b> 379	20,096 15,322	15,712	20,096	BELGIUM LUXEMBOUR OTHER WEST EUROPE.	17 20	178	95 93	116 374	229 166
AUSTRALIA	145	51	2,129	1,156	2,129	EAST ASIA & PACIF.	135	243	609	1,188	1,316
MID. EAST & N. AFF		119	5,333 1,398	1,848	5,333 1,398	JAPAN	110	167	499	718	1,012
BERMUDA & CARIBB			31	35	31	LAT. AMER. EX CARR	11	40	104	125	214
OTHER		1,502	27,866 26,671	4,094 3,499	27,866 26,671	BERMUDA & CARIBB	120 31	89 29	492 128	410 89	985 225
USSR						NETHL. ANTILLES	22	9	102	75	209
PECANS, SHLD (OCT)	80 68	66 54	451 303	662 422	700 411	LW & WW ISLANDS DOMINICAN REPUBLI	12 43	16	110 68	73 4	191 110
EC-TWELVE			88	156	190	OTHER	3	11	17	25	22
GERMANY, FED. REP			23 32	29 62	94 4 <b>9</b>	ESSENTIAL OILS					
BELGIUM LUXEMBOUR			36	02	77	LEMON OIL (NOV)	43	15	431	312	402
								.,	431	312	692

U.S. EXPORTS/IMPORTS

U.S. EXPORTS OF SELECTED COMMODITIES, TO SELECTED DESTINATIONS
CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON
(UNITS IN METRIC TONS EXCEPT WHERE NOTED)

COMMODITY	:		:				COMMODITY :			:		:
				SEASON TO	CURRENT	:LAST FULL	REGION/COUNTRY : (BEG. MKTG. YR.) I	1084	1007	SEASON T	DATE	:LAST FULL
							: (DEG. MKIG. TK.)	1700 :	1987	: PKEVIOUS:	CURRENT	I SEASON
LEMON OIL (CONT)	,						EC-TWELVE	32	31	318	401	469
CANADA			1	32	41	46	UNITED KINGDOM	14	14	147	167	212
EC-TWELVE		23	4	267	165		GERMANY, FED. REP	6		57	90	82
UNITED KINGDOM		22	2	200	66	322	FRANCE	4	3	44	45	61
OTHER WEST EUROPE.		1		6	6		NETHERLANDS	6	3	34	34	49
EAST ASIA & PACIF.		10	9	72	92		OTHER WEST EUROPE.	1		13	32	34
JAPAN		10	9	57	78		EAST ASIA & PACIF.	13	18	204	319	242
CHINA (TAIWAN)				4	2		JAPAN	14	7	131	222	142
MID. EAST & N. AFR				9		9	KOREA, REPUBLIC O	4	5	22	55	44
LAT. AMER. , EX CARR		0		4.5	8		HONG KONG	7	5	25	27	25
BERMUDA & CARIBB					0		MID. EAST & N. AFR	1	,	6	6	9
OTHER				1	ő		LAT. AMER. EX CARR		19	93	103	138
			_	· ·	· ·	•	MEXICO	2	6	52	38	78
RANGE OIL (NOV)		108	144	1,082	954	1,469		2	2	10	17	17
CANADA		2	3	26	39	34		ŭ	2	10	17	17
EC-TWELVE		29	2.8	210	216	300	OTHER	4		17	21	24
NETHERLANDS		16	11	84	45	119	O,		*	17	41	24
GERMANY, FED. REP			12	42	61		SPEARMINT OIL. (NOV)	37	24	326	249	(70
FRANCE				46	37		CANADA	2	1	23		470
UNITED KINGDOM		4	1	22	32		EC-TWELVE	21	13	166	14	28
OTHER WEST EUROPE.				162	83	167	UNITED KINGDOM	- 4	3	50	143	232
SWITZERLAND				160	82	160	FRANCE	7	3	51	41	74 65
EAST ASIA # PACIF.		3.2	16	233	341	437	ITALY	10	£	34	19	40
JAPAN		28	13	184	216	278	OTHER WEST EUROPE.	10	0	1	2	40
HONG KONG		2	1	22	96	87	EAST ASIA PACIF.	9	-	79	51	440
MID. EAST & N. AFR		-		1	1	1	JAPAN	7	4	22	31	119 71
LAT. AMER. EX CARR		45	92	383	241	437	KOREA, REPUBLIC O	5	1	21	5	27
MEXICO		44	92	327	214	349	HONG KONG	2	2	9	11	
COLOMBIA		11		42	217	66		-	~	7	'1	14
BERMUDA   CARIBB			ō	0	2	2		- 4	4	45	29	73
OTHER			5	66	31			1	6	24	21	7.5 3.7
				00	21	91	BRAZIL	2	,	19	41	
EPPERMINT OIL(NOV)		56	75	685	912	047	BERMUDA & CARIBB	5		19	3	33
CANADA		1	3	34			OTHER	0	ò	10	2	0
		,	3	34	26	4.5	UINCRESERSES	U	U	10	- /	14

SS: SINGLE STRENGTH FC: FROZEN CONCENTRATE -- ORANGE IN 42 DEGREE BRIX, GRAPEFRUIT IN 40 DEGREE BRIX
CNF: CONCENTRATED, NOT FROZEN -- GRAPEFRUIT AND ORANGE IN SINGLE STRENGTH EQUIVALENT
SW: SWEET TT: TART PST: PASTE DRD/DEH: DRIED/DEHYDRATED FLK: FLAKES GRN: GRANULES

### U.S. IMPORTS OF SELECTED COMMODITIES, FROM SELECTED COUNTRIES CURRENT MONTH, CURRENT MARKETING SEASON, AND LAST SEASON (UNITS IN METRIC TONS EXCEPT WHERE NOTED)

COMMODITY/COUNTRY		JNE :	SEASON	TO DATE		COMMODITY/COUNTRY :		NE I	SEASON T		LAST FULL
(BEG. MKTG. YR.)			PREVIOUS			(BEG. MKTG. YR.) :	198 <b>6</b> ■	1987 :	PREVIOUS:	CURRENT :	SEASON
FRESH FRUIT & MELON						HONDURAS	3,503	4+860	17,505	19,933	25,841
APPLES(JUL)	17,658	19,790	146,384	139,253	146,384	DOMINICAN REPUB	1,513	1,454	4,024	5,972	12,230
CANADA	2,501	2,143	42,236	38,929	42,236	KIWIFRUIT (OCT)	2,715	7,332	5,038	9,933	9,288
NEW ZEALAND	9,861	10,960	32,449	35,599	32,449	NEW ZEALAND	2,693	6,989	4,960	9,532	9,199
CHILE	417	2,491	30,792	43,315	30,792	CANNED FRUIT					
REP SOUTH AFRIC	2,796		17,027	7,280	17,027	APRICOTS(JUN)	150	246	150	246	4,803
FRANCE	a		15,821	7,239	15,821	SPAIN	132	159	132	159	3,285
BANANAS (JAN)						GREECE		36		36	616
ECUADOR	58,249	65,870	393,256	416,765	744,118	MANDARINS(JAN)	3,494	4,603	23,097	28,199	44,289
COSTA RICA	53,240		290,291	299,081	565,699	SPAIN	1,718	2,170	11,792	16,200	20,644
CCLOMBIA	39,546	39,956	260,823	256,360	521,090	JAPAN	762	377	5,246	2,900	13>179
HONDURAS	52,008	65,475	259,322	298,187	516,453	KOREA, REPUBLIC	451	1,290	3,166	5,192	6,049
RASPBERRIES. (JAN)	2	1,844	418	2,196	7,761	OLIVES/TOTAL(NOV)	4,105	6,583	43#571	50,015	65,294
CANADA		1,844	1	1,844	7,217	SPAIN	3,456	6,126	38,342	45,185	57,090
STRAWBERRIES (JAN)		982	4,139	11,671	5,892	-BRN/N GR/RP(NOV)	191	832	1,828	2,879	2,538
MEXICO	451	867	3,781	11,260	4,889	GREECE	191	79	1,695	1,440	2,372
GRAPEFRUIT (SEP)	6	1	2,574	1,762	2,578	-BRN, GR, N RP(NOV)	260	561	3,652	4,377	5,859
BAHAMAS			1,616	1,470	1,616	SPAIN	154	456	2,498	3,288	4,004
MEXICO			854	27	854	MEXICO		•	429	80	805
LEMONS (AUG)	508	329	11,659	8,683	14,637	-BRN/RP/N GR(NOV)	62	61	340	443	572
CHILE			6,270	1,035	8,314	GREECE	62	61	293	374	461
SPAIN	439	320	2,808	2,929	3,692	-BRN, RP/GRN. (NOV)	179	292	2,148	2,225	3,368
BAHAMAS			2,278	4,605	2,278	SPAIN	157	262	1,966	1,963	3,013
LIMES (APR)		3,313	7,757	7,625	27,498	-PITTED/STUF(NOV)	3,272	4,675	34,551	38,807	51,216
MEXICO	2,431	3,129	6,520	7,021	24,201	SPAIN	3,117	4,620	33,590	38,145	49,586
TANG./MANDAR(NOV)	34	•	9,112	13,066	9,673	-PRP/PRS NEC(NOV)	141	164	1,052	1,284	1,740
MEXICO			5,676	7,106	6,218	GREECE	100	125	607	677	1,003
SPAIN			1,867	4,469	1,867	SPAIN	28	35	274	419	451
JAPAN	14		1,477	1,415	1,477	PEACHES, ALL(JUN)	1,246	1,401	1,246	1,401	17,306
ORANGES(NOV)		511	26,324	18,966	28,159	GREECE	149	425	149	425	8,147
MEXICO	131		8,406	9,916	8,555	CHILE	633	397	633	397	4,386
SPAIN	7	2	6,314	2,038	6,314	REP SOUTH AFRIC	434		434		1,75
ISRAEL		49	6,189	3,740	6,205	PEARS(JUN)	329	76	329	76	2,478
GRAPES(JUN)		26,214	19,517	26,214	238,540	SPAIN	176		176		772
CHILE	2,345	21	2,345	21	210,579	REP SOUTH AFRIC	152		152		497
MANGOES (JAN)	10,425	13,285	20,516	26,071	44,744	AUSTRALIA		15		15	484
MEXICO	8,834	11,786	14,105	17,260	36,685	PINEAPPLES(JAN)	29,247	31,013	147,621	129,176	253,447
HAITI	1,462	1,166	6,161	8,260	7,402	PHILIPPINES	10,675	14,516	63,476	60,349	108,369
CANTALOUPES (MAY)	2,805	8,793	49,454	43,768	132,952	THAILAND	14,681	12,960	65,349	52,831	108,01
MEXICO	2,494	8,683	45,997	42,214	103,743	MIX,N TROPIC(JUN)	1,369	1,961	1,369	1,961	15/12
MELONS/OTHER (MAY)	1,248	973	12,253	12,161	71,261	MEXICO	733	1,582	733	1,582	9,63
MEXICO	993	912	9,434	10,088	33,425	AUSTRALIA		63		63	1,82
GUATEMALA	109		1,439	824	9,774						
WATERMELONS. (APR)		39,384	58,166	91,481	105,411						
MEXICO	6,227	39,358	53,682	90,683	95,872						
PEARS (JUL)	2,342	2,505	25,110	31,707	25,110						
CHILE	90		10,155	14,797	10,155						
AUSTRALIA	353	748	5,534	5,613	5,534						
REP SOUTH AFRIC	1,032		4,025	188	4,025						
PINEAPPLES (JAN)	7,695	12,219	41,426	47,391	77,229						
COSTA RICA	2,286	5,725	16,258	18,792	33,226						

OMMODITY/COUNTRY (BEG. MKTG. YR.)		NE :	SEASON TO	DATE :	LAST FULLS	COMMODITY/COUNTRY: (BEG. MKTG. YR.):	4.0	NE .	SEASON TO PREVIOUS:	O DATE	: :LAST FULI : SEASON
RIED FRUIT APRICOTS(JUL)	466	347	2,761	8,360	2.741	MEXICO	11	91	6,378	8,604	8,670
TURKEY	449	243	2,378	7,092	2,378	PIMIENTOS (AUG)	505	473	8,536	8,907	9,087
DATES, W/PITS(SEP)	6	13	569 408	932	808	SPAIN	505	473	8,531	8,850	9,082
CHINA (MAINLAND	6	12	65	731 132	437 73	TOMATO PASTE(JUL) MEXICO	6,734 2,976	6,184	63,087	50,665	63,087
DATES, PITTED (SEP		107	2,101	1,572	2,190	PORTUGAL	1,553	284	14,815	11,955	14,815
TUNISIA			1,004	719 139	1,022	TOMATO SAUCE(JUL)	1,167 999	222 816	14,382	6,846	14,382
PAKISTAN	233	56	428	441	428	ISRAEL	237	288	6,534	4,175	6,534
DRIED FIGS(SEP)	5	3	3,346	2,631	3,352	SPAIN	279 429	73 205	1,726	2,108	1,726
TURKEY			397	316	397	TOMATOES (JUL)	8,854	6,655	90,450	77,593	90,450
MEXICO	159 123	3	3,302 3,056	5,570	3,389 3,137	SPAIN	5,586 1,193	3,529	45,622	41,822	45,622
FIG PASTE (SEP	361	196	3,014	2,307	3,189	ISRAEL	458	432	13,542	8,369	13,542
SPAIN	154 170	124	2,626 306	1,173	2,684 357	ARTICHOKES(JAN) SPAIN	1,735	2,604	8,349	7,967	19,238
RUIT JUICE 1/			300	044	351	ASPARAGUS(APR)	146	304	546	1,735	1,819
(FOR UNITS OF MEA: APPLE/PEAR (JUL		4,213	32,883	34,593	32,883	CHINA (TAIWAN). MEXICO	89	22	273 185	1,494	1,266
GERMANY, FED. R	702	612	7,372	8,416	7,372	MUSHROOOMS(JUL)	5,560	7,374	73,448	81,559	73,448
ARGENTINA	1,163	1,841	6,882	5,307	6,882	CHINA (TAIWAN).	2,027	2,539	23,062	28,916	23,062
AUSTRIA	220 320	300	3,264 2,776	1,402	3,264 2,776	HONG KONG	976 1,549	1,258	19,864	29,981	19,864
SPAIN	144	76	2,683	1,183	2,683	FROZEN VEGETABLES					
REP SOUTH AFRIC	20,014	30,083	1,968 206,735	224,812	1,968	PEAS(SEP) CHINA (TAIWAN).	698 362	1,017	7,355	8,773	8,31
BRAZIL	16,650	26,589	183,764	197,000	359,364	CANADA	256	446	2,710	3,608	3,136
GRAPE, CONC, A (JAN	2,716	2,494	12,845	6,700	29,482	BROCCOLI(SEP)	1,966		34,042	15,091	45,206
BRAZIL	991	1,166	6, 243 3, 854	2,656	13,048	MEXICO	1,789		29,019	10,672	38,259 6,197
PINEAP. N COCJAN		2,309	19,013	12,788	28,388	CAULIFLOWER. (SEP)	99	665	15,280	19,078	17,563
PHILIPPINES PINEAP. CONC(JAN	4,368	2,306 6,329	18,600	12,587	27,482 55,578	OKRA 3/(JUL)	94 624	1,262	13,716	17,881 8,663	15,798
PHILIPPINES	2,168	2,145	12,078	13,141	23,418	DOMINICAN REPUB	182	413	3,555	2,692	3,55
THAILAND	1,034	3,547	13,628	10,307	20,318	EL SALVADOR	95 347	369 480	2,362 1,586	3,487 2,387	1,586
BLUEBERRIES. (JAN	279	186	2,581	2,589	4,616	POTATOES (SEP)	2,825	2,566	30,621	27,467	35,529
RASPBERRIES. (JAN	279 310	186	2,580 3,111	2,085	4,527	CANADA	2,781	2,566	30,014	27,025	34,785
YUGOSLAVIA	111	12	1,272	742	3,077	DRIED/DEHDR. VEG. MUSHROOMS(JAN)	85	91	523	498	1,071
HUNGARY	.:	4.0	76	70	686	JAPAN	45	22	173	130	40 9
NEW ZEALAND STRAWBERRIES (DEC	1,672	3,172	16,343	927 31,415	679 22,007	CHINA (TAIWAN). KOREA, REPUBLIC	7	19	145 75	84 87	209
MEXICO	1,287	2,756	12,767	26,672	16,468	TREE NUTS					
POLAND	163	114	1,967	2,090	3,163	PHILIPPINES	2,759	5,086	18,884	27,757	33,349
BEANS 2/ (OCT		292	13,779	12,491	14,136	BRAZIL, UNSHL (AUG)	798	1,569	4,251	4,180	5,05
MEXICOCOCT	51	212 756	12,878	7,989	12,885	PISTACH, UNSH(SEP)	798 171	1,542	4,175	4,057	12,466
CANADA	15	280	10,533	6,833	12,546	IRAN			10,620	57	10,66
CARROTS 2/ (OCT	331 136	508	50,553	31,503	61,965	BRAZILS, SHLD (AUG) BRAZIL	334 170	219 148	2,674	4,199 2,824	3,018
CAULIFLOWER. (OCT		65	3,806	4,645	6,589	PERU	139	71	1,046	877	1,127
CANADA		15	1,593	816 3,450	4,251 1,393	CASHEW KRNLS (AUG)	3,382	1,988	41,634 19,505	43,097	20,950
MEXICO(OCT	88	641	1,382	6,803	7,127	ERAZIL	559	1,396	18,154	25,312	20,400
CANADA			1,036	424	3,804	FILBERT, SHLD (AUG)	132	52	1,694	1,688	1,88
MEXICO	70	611	1,977 887	2,031	1,977	HOPS (KILOGRAMS)	118	30	1,602	1,197	1,74
CUCUMBERS (OCT	700	963	177,471	188,573	182,331	HOPS(SEP)			7,758,191		
MEXICO	311 143	416 321	168,348	181,932	172,186	GERMANY, FED. R CZECHOSLOVAKIA.			6,088,266		
MEXICO	60	316	15,964	12,928	15,983	GRAPE WINE					
GARLIC(OCT)	2,786	3,781 3,706	12,787	9,792	16,992	(1,000 LITERS) CHAMPAGNE(JAN)	3, 280	3,081	22,288	20,234	55,216
ARGENTINA	2	50	3,309	2,286	3,309	ITALY	1,245	1,011	8,908	8,585	22,27
LETTUCE (OCT	28	166	7,177	4,478	9,892	FRANCE	1,011	981 972	7,045	6,018	16,454
CANADA	27	154	6,545 547	4,081	6,545 3,256	TABLE WINE (JAN)	25,660	20,199	5,131	4,763	317,35
OKRA 2/ (OCT.	2,054	4,310	6,003	8,347	11,059	ITALY	10,629	10,219	78,204	57,838	151,01
MEXICO ONIONS, NEC. (OCT.	1,939	3,742 6,588	5,336 101,988	150,680	9,975	FRANCE	9,241	1,659	18,272	33,243	93,63
MEXICO	7,715	6,440	82,385	130,483	86,486	FT WINESVERM (JAN)	878	1,306	9,074	8,452	19,75
CANADA	463	4,337	17,329 95,644	98,020	18,795	SPAIN	460 194	81 4 242	4,638 2,936	2,805	7,05
PEPPERS (OCT:	3,571 2,779	2,963	86,011	90,004		CUT FLOWERS	174	242	27730	2,000	1,03
POTATO, SEED. (OCT	298	380	27,955	27,437	27,974	(1,000 UNITS)	47 /2/	47 440	476 (70	454 322	247 51
POTATO, TABLE (OCT)	10,903	180	27,936 98,386	27,180 171,557	27,955	ROSES(JAN)	13,424	17,118	126,670	151,228	172,42
CANADA	10,903	15,827	98,136	171,301	106,036	CARNATIONS (JAN)	50,497	42,321	370,974	345,404	640,66
SQUASH (OCT		1,310	56,744 54,517	65,252	57,542 55,276	COLOMBIA	48,963	40,909	354,495	330,511	615,86
MEXICO	1,216	24,570	377,799	396,349 387,184	422,201						

1/ UNITS OF MEASURE FOR JUICES: APPLE -- 1000 GAL 71 BRIX. FCOJ -- MT OF 65 BRIX. PINEAPPLE CONC. -- MT OF 60 BRIX.
PINEAPPLE N CONC. -- 1,000 LITERS. 2/ MAY INCLUDE SOME FROIEN PRODUCTS 3/ ONLY CUT AND SLICED
BRN: BRINE N: NOT GR: GREEN RP: RIPE NEC: NOT ELSEWHERE CLASSIFIED CONC: CONCENTRATED FT: FORTIFIED VERM: VERMOUTH

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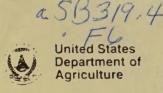
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## Horticultural Products Review

#### NOTICE TO SUBSCRIBERS

This is a correction to page two pf the August issue of the Horticultural Products Review circular. The August circular erroneously stated that a list of commodities would be taken off Korea's surveillance list as of January 1, 1988. Importation of commodities on the surveillance list is monitored to ensure price protection for local producers. Import licenses may be restricted when supplies become too plentiful. Commodities removed from the surveillance list may still require import licenses and may still be restricted, although with less frequency. The commodities previously mentioned which will remain on the list for the immediate future include:

Bracken, frozen
Potatoes, frozen
Garlic, frozen
Bracken in temporary preservative
Garlic in temporary preservative
Mushrooms, "song-ee" type
Garlic, dried, dehydrated
Onions, dried, dehydrated
Bracken, dried, dehydrated
Fruits preserved by freezing
Dates, Korean type
Ginger
Beet sugar and cane sugar
Fruit preserved by freezing, containing added sugar

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